

# Methodological Discussion of the Income Measure in the European Social Survey Round 1

Jürgen H.P. Hoffmeyer-Zlotnik and Uwe Warner<sup>1</sup>

## Abstract

During the last decade, the number of cross-national and cross-cultural empirical research has increased; at the same time the need for comparative survey data grew considerably. Also more and more politicians and policy decision makers are looking across the national and cultural borders of their countries.

Looking at the question of *total net household income*, we discuss advantages and weaknesses of an input harmonized social survey. We demonstrate the impact of the national social, economic and legal particularities on the answering behavior of the surveyed respondent by comparing across countries the interview outcomes from the European Social Survey (ESS) and the European Community Household Panel (ECHP). ESS used a crude measurement of the total net household income interviewing only one randomly selected household member. ECHP surveyed all persons living in a sampled household and asked all income sources and components of the respondents and the household. In this paper we use ECHP as a reference showing the most accurate method to measure income, and compare this with the interview results of ESS.

For *comparative social surveys* we propose a set of questions on income that takes into account the national circumstances. We get comparable data across countries reflecting the national tax systems, the particular practices in the earning structures and the national habits in summing up the different income components. We expect that such a new fieldwork instrument integrated into the data production of cross-national surveys may increase the analytical power of the comparative socio-demographic variable "*total net household income*".

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<sup>1</sup> Jürgen H.P. Hoffmeyer-Zlotnik is senior researcher and Senior Project Consultant at ZUMA, Mannheim; Uwe Warner is senior researcher at CEPS/INSTEAD, Differdange.

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## 1 Introduction

Different surveys use different strategies to arrange the questionnaires and different accuracy to construct the income questions. This degree of precision depends on the research interest and the aims of the study.

**Market research** is interested in categorizing the purchasing power of a household and classifies the households into consumer groups. They focus on classes of income size and therefore they do not give a precise definition of income and they make no distinction between several surveyed population groups. In Germany, they ask for the monthly net income and they give a general instruction in the question wording. The answers are income brackets. In case the interviewed person refuses to answer, the interviewer often takes the freedom to estimate the household's income.

Holst (2003: 380) illustrates in comparative perspective the use of the ESOMAR scale on economic status based on ten long-lasting consumer goods as a proxy scale for income. "The underlying idea apparently is that the possession of these goods is an indicator of the household's economic purchasing power and the accumulation of these goods can be interpreted in terms of relative distance."

**Economic and socio-economic research** is studying income distribution and the dynamics of changes in the economic situation of the respondent. The research question on how the total income is composed by its components and changes of the income types are of interest. Therefore a precise measurement of income is needed. The several types of income are defined in detail and separated by their sources and types. Specific population groups and/or income recipients are interviewed according to their characteristics. For a well-defined time period (e.g. monthly) gross and net income are asked through open questions and all other monetary resources of all persons living in the household, as well as payments to the household per se are asked for. In general the answer is given in gross and/or net amount (European Commission 1996).

For studies of income inequality comparisons across countries Cowell, Litchfield and Mercader-Prats (1999) identify four types of problems having an impact on the analyses of economic inequality. They list 1<sup>st</sup> the data collection period weekly vs. annual income amounts, 2<sup>nd</sup> the accuracy of individual responses according to the time gap between the income reference period and the time of the interview, 3<sup>rd</sup> the detail of the income questionnaires, and 4<sup>th</sup> the misreporting of incomes by self-employed respondents and the under-reporting of capital income. To overcome these problems the authors propose two main strategies. The first technique is the imputation of extra income values to these households with no or very low income information, the second is to separate the self-employed population from the non-self-employed. Also Cowell and Victoria-Feser (1996:

78) propose to quantify the “qualitative” aspects of monetary income estimators by applying the Influence Function, “a measure of robustness which indicates the extent to which an estimator is influenced by an infinitesimal amount of ‘errors’”.

**Social research** uses income as a socio-economic indicator on social stratification and inequality. From this point of view the knowledge of size classes of the household income is sufficient. But social research defines the various income types and formulates separate questions for different population groups, for example the wording of the income question differs for the self-employed and for employees. In Germany, the monthly net income is surveyed by an open question and for non response reduction a second question with income brackets is given to the interviewee in case of refusing the open question (Statistisches Bundesamt 2004).

From 1994 to 2001 the **European Community Household Panel (ECHP)** was carried out in 14 countries of the European Community<sup>2</sup>. The ECHP surveys all types of incomes coming from all national possible sources. The fieldwork instrument mentions all items; so that the respondent can remember his/her amount of incomes during the previous calendar year.

The person, answering the ECHP questionnaire, is asked questions about his/her individual income; all household members (as long they belong to the panel sample) are interviewed. Being requested for his/her own monetary items, the respondent can react as an expert on his/her own.

The household questionnaire of ECHP is filled in by the most reliable household member. This is in general the person in charge of the accommodation or the main bread winner of the household. Also here the respondent can answer the household questions as an expert, because this reference person has the knowledge and the information about the household’s financial situation.

The **European Social Survey (ESS)** collects data in 21 European countries<sup>3</sup>. The ESS asks on income two questions: the main source of the income of the household and the categorized household’s total net income. To measure socio-economic status and stratification, this operationalization of the income item is sufficient for social research.

The respondent has no detailed explication about the income components and the questionnaire of ESS offers no help to recall the different elements, which the respondent has to sum up.

The person eligible for the ESS interview is selected randomly among the household members. Therefore the knowledge of the household reference person about the financial situation of the entire household can vary. The less informed respondent underestimates the total net household income.

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<sup>2</sup> Denmark, The Netherlands, Belgium, France, Ireland, Italy, Greece, Spain, Portugal, Austria, Finland, Germany, Luxembourg, United-Kingdom.

<sup>3</sup> Austria, Belgium, Switzerland, Czech Republic, Germany, Denmark, Spain, Finland, United Kingdom, Greece, Hungary, Ireland, Israel, Italy, Luxembourg, The Netherlands, Norway, Poland, Portugal, Sweden, Slovenia.

The fieldwork instrument of ESS does not recall the detailed sources and/or types of income. It is obvious that the interviewed person forgets income components in his/her adding up the numerous possible sources and the other household members. Small, regular amounts and unusual, larger amounts, and amount not known to the respondent create an underestimation and a measurement error.

Near cash and non cash incomes are in general not included in the sum of total net household income.

In this paper we use ECHP as a reference showing the most accurate method to measure income. We consider the “total net household income” variable of ECHP also as a benchmark for the value of the household income question of ESS. Our interest is to elaborate the divergences of both measures and to illustrate the reasons for the differences in the outcomes. We are not interested to show how to use the ESS income variable in cross national comparative research. Therefore the main focus is the discussion of the survey instrument used to assess total net household income in social surveys.

A close look we have on Germany, United Kingdom, Italy, and Luxembourg; for demonstrating some results we also use results from Poland, Finland, and Portugal.

The second chapter introduces the used surveys.

The third chapter describes the fieldwork instruments used to measure income.

The fourth chapter presents the first, descriptive analysis for Germany, United Kingdom, Italy, and Luxembourg.

The fifth chapter discusses the quality of the income measurement and turns the light on characteristics having an impact on the responses: 5.1. is the impact of household definition and size, 5.2. the impact of the respondent’s family relation to the main income earner, 5.3. the impact of the main income sources, 5.4 the income composition and 5.5. is the influence of the respondent’s cognitive capability to remember the income.

The sixth chapter develops a proposal for measuring household income for cross country comparison in social survey research.

The seventh chapter gives recommendations for the development of fieldwork instruments measuring household income for cross-national comparative data.

## **2 Description of the used surveys**

The **European Social Survey (ESS)** is a pan-European cross sectional time series running every two years. During the 2002 surveys, 23 countries participated and collected information on people’s social attitudes, beliefs in values, social and political behavior.

In each participation country, the survey design of ESS is a random sample with a known inclusion probability of the selected contact person eligible for the

interview. The number of sampled contacts depends on the size of the country. The item non responds varies over countries: in Italy 637 contact persons answered the income question and the maximum was reached in Germany with 2336 units responding the income item. Only on household member aged 16 and over is asked; this person also answers the question about the household situation and also the questions concerning the total net household income.

We use the data base version published in Feb. 03, 2004. For 21 countries 40,856 responses are included into the data-base.

The **European Community Household Panel (ECHP)** is a longitudinal study coordinated by Eurostat. The major aims of ECHP are to provide micro-data on household and person level about the income, the monetary well-being and the dynamics of the economic situation in the European community and its member states.

This panel study traces the same individuals and households year by year; and all household members aged 15 years and over are interviewed by a person questionnaire. The person questionnaire of the 8<sup>th</sup> wave asks for 50 different income objects. One member of the contacted household is surveyed by a household questionnaire. The household questionnaire of the 8<sup>th</sup> wave covered five income items received by the household.

To compare the ESS survey outcomes we use the ECHP user data base version April 2004 available to the academic community. The 8<sup>th</sup> wave's interviews are carried out in 2001 and refer to the income reference year 2000.

In 15 EU countries 59,852 households with 121,122 members are surveyed during 2001.

In three countries the data of ECHP are constructed from the existing national panel studies. The ex post harmonization is discussed in various working papers and publications of CHINTEX ([http://www.destatis.de/chintex/res\\_res/workshop2.htm](http://www.destatis.de/chintex/res_res/workshop2.htm)).

For Germany, the 8<sup>th</sup> wave of ECHP was created using the data of the **German Socio-Economic Panel (SOEP)** carried out by the Deutsche Institut für Wirtschaftsforschung, Berlin. Based on answers collected for the SOEP, the data were transformed into the variables and items necessary for ECHP using the common variable definitions and coding schemes.

The ECHP wave 8 is built from 5,563 German households where 10,624 persons are living.

For the United Kingdom, the 8<sup>th</sup> wave ECHP data are based on the **British Household Panel Survey (BHPS)**. is carried out by the ESRC UK Longitudinal Studies Centre with the Institute for Social and Economic Research at the University of Essex.

The 8<sup>th</sup> wave of the ECHP database contains 4,819 households with 8,521 members from the BHPS.

The **Panel Socio-Economique Liewen zu Lëtzebuerg (PSELL)** is a social and economic panel study interviewing individuals and households living in Luxembourg. PSELL became part of the European Community Household Panel (ECHP) and 4,916 individuals living in 2,428 households are integrated into the 8<sup>th</sup> wave of the ECHP.

### 3 The income questions

The ESS question wording is: “... if you add up the income from all sources, which letter describes your household's total net income? If you don't know the exact figure, please give an estimate. Use the part of the card that you know best: weekly, monthly or annual income.” (ESS 01/08/2002: F30) The interviewer hands over to the respondent a show card with answer categories:

**CARD 56**

<b>YOUR <u>HOUSEHOLD</u> INCOME</b>				
	<b>Approximate WEEKLY</b>	<b>Approximate MONTHLY</b>	<b>Approximate ANNUAL</b>	
<b>J</b>	Less than €40	Less than €150	Less than €1800	<b>J</b>
<b>R</b>	€40 to under €70	€150 to under €300	€1800 to under €3600	<b>R</b>
<b>C</b>	€70 to under €120	€300 to under €500	€3600 to under €6000	<b>C</b>
<b>M</b>	€120 to under €230	€500 to under €1000	€6000 to under €12000	<b>M</b>
<b>F</b>	€230 to under €350	€1000 to under €1500	€12000 to under €18000	<b>F</b>
<b>S</b>	€350 to under €460	€1500 to under €2000	€18000 to under €24000	<b>S</b>
<b>K</b>	€460 to under €580	€2000 to under €2500	€24000 to under €30000	<b>K</b>
<b>P</b>	€580 to under €690	€2500 to under €3000	€30000 to under €36000	<b>P</b>
<b>D</b>	€690 to under €1150	€3000 to under €5000	€36000 to under €60000	<b>D</b>
<b>H</b>	€1150 to under €1730	€5000 to under €7500	€60000 to under €90000	<b>H</b>
<b>U</b>	€1730 to under €2310	€7500 to under €10000	€90000 to under €120000	<b>U</b>
<b>N</b>	€2310 or more	€10000 or more	€120000 or more	<b>N</b>

(Source: ESS 01/08/2002: Card56)

**Figure 1:** Show card from ESS.

Additional explanations are given to the interviewer at the end of the “project instructions”: At the income question “you should obtain the *total net income* of the household from all sources, that is, *after tax*. Income includes not only earnings but state benefits, occupational and other pensions, unearned income such as interest from savings, rent, etc.

We want figures *after* deductions of income tax, national insurance, contributory pension payments and so on. The questions refer to *current level* of income or earnings or, if that is convenient, to the nearest *tax* or other period for which the respondent is able to answer. The respondent is given a show card that enables them to choose between their weekly, monthly or annual income, whichever they find easiest. They will then give you the letter that corresponds to the appropriate amount. This system is designed to reassure the respondent about the confidentiality of the information they are giving.” (ESS 15/07/2002: 21)

A very general sentence of the project instructions deals with the item non response. “... there are some questions where people are asked to give information that may be regarded as sensitive. Some respondents may feel uneasy about giving information on their voting behavior or income, for example. If so, this should be coded as ‘refusal’”. (ESS 15/07/2002: 17)

Just before measuring the income amount, ESS asks about the main income source of the household: “Please consider the income of all household members and any income which may be received by the household as a whole. What is the *main* source of income in your household? Please use this card.” (ESS 01/08/2002: F29)

### CARD 55

Wages or salaries  
Income from self-employment or farming  
Pensions  
Unemployment/redundancy benefit  
Any other social benefits or grants  
Income from investment, savings, insurance or property  
Income from other sources

(Source: ESS 01/08/2002: Card55)

**Figure 2:** Show card from ESS.

In ESS, a randomly selected member of the household answers these questions on household items.

The ECHP measures income by using a sixteen page long section in the person’s questionnaire. Every member (fifteen years and over) of an eligible household answers the person questionnaire. The first approach to income is a monthly calendar about the labor force status of the respondent. For the year prior to the year of the interview, month by month the employment situation is collected. (e.g. the eighth wave interviews carried out in 2001 ask about the

situation in 2000). The second step forward to the incomes is a sequence on having or not various income sources listed in the questionnaire. After this the respondent is asked to give net and/or gross amounts of his/her income details during the income reference year, which is the year prior to the survey year.

This list summarizes the income details mentioned in the ECHP interviews:  
as an employee:

income including both casual or temporary work and any regular work:  
wage, salary etc./ (normal) earning per month.

extra payments for overtime work or commissions or tips

13th salary, 14th salary, holiday pay or allowance

profit sharing, bonus, lump-sum payment, company shares

self-employment:

pre-tax-profit

over all profit

income from agriculture or a secondary or casual job

income and benefits from sources other than work:

benefit related to unemployment, job creation or training

insurance benefit

placement, resettlement, rehabilitation benefits

pensions:

old-age pension

widows pension

Orphan's pension/allowance

child allowance

allowance for care of invalid dependants

maternity allowance

birth allowance

unmarried mother's allowance

deserted wife's allowance

other family-related benefits

any benefit relating to sickness or invalidity

compensation for occupational accidents and diseases

scholarships, study grants

private transfer:

financial support from relatives, friends or other persons outside your household

capital:

income from capital or investment

reimbursement:

reimbursements for income tax paid in previous years

One household member, considered as a reference person for the whole household, is also surveyed by a household questionnaire. Five pages of this



questionnaire deal with incomes of the household. “Please consider the income of all household members and any income which may be received by the household as whole: Which of the following sources does your household have at present.” (Question 27 of the 8<sup>th</sup> wave, Eurostat DOC PAN 159/00) The given income sources are:

- Wages or salaries,
- Income from self-employment or farming,
- Pensions,
- Unemployment/redundancy benefits,
- Any other social benefits or grants,
- Income from investment, savings, insurance or property,
- Income from other sources.

For this list a yes/no answer is required.

Now follows the question about the “largest source of income” The answer categories is built from the above mentioned list.

Question 28 of the 8<sup>th</sup> wave questionnaire asks “If you add up the income from all sources, do you know what is your household total net income per month?”. The possible answers are “Yes, I know the total net income per month” and “No, I don’t know the total net income per month”. If yes, the questionnaire continues “What is your household’s total net income per month? If you don’t know the exact figure, please give an estimate” People with the no-response on question 28 arrive at question 28a: “Perhaps you can provide the approximate range. Is the household’s net monthly income ...” (Eurostat DOC PAN 159/00) The ranges for the answers are: less than 500Euro, 500 to under 1,000 Euro, 1,000 to under 1,500 Euro, 1,500 to under 2,000 Euro, 2,000 to under 2,500 Euro, 2,500 to under 3,000 Euro, 3,000 to under 5,000 Euro, 5,000 or more per month.

The question 32 of the household questionnaire focus’ the interest on “... some more specific information about the components of your total household income. ... The following questions relate to kind of income which normally is household-related, i.e. not assigned to individual household members.” (Eurostat DOC PAN 159/00)

These income components during the income reference year are:

- Social assistance payment (cash assistance)
- Non-cash assistance from the welfare office
- Income from renting property
- Inherit of property or capital, a gift or lottery winnings.

Because of this sophisticated strategy to ask for numerous incomes, to remind the respondent on probable income sources and components and last not least to ask all members of the household aged 15 years and over, we assume that the ECHP income information covers the social-economic reality.

## 4 First analysis

From ESS we use the categorical variable “household’s total net income, all sources” (HINCTNT). We kept the income brackets from the ESS fieldwork instrument on an annual basis: 1= less than 1,800€, 2= 1,800€ to under 3,600€, 3= 3,600€ to under 6,000€, 4= 6,000€ to under 12,000€, 5= 12,000€ to under 18,000€, 6= 18,000€ to under 24,000€, 7= 24,000€ to under 30,000€, 8= 30,000€ to under 36,000€, 9= 36,000€ to under 60,000€, 10= 60,000€ to under 90,000€, 11= 90,000€ to under 120,000€, 12= 120,000€ or more.

Preparing the ECHP data for our paper, we exploit the ECHP User Data Base. The continuous variable “total net household income (detailed, NC, total year prior to the survey)” (hi100) is transferred into Euros as common currency. Then we recode the amount into the twelve response categories of ESS.

**Table 1:** Number and percent of valid cases for the ECHP User Data Base variable “total net household income (detailed, NC, total year prior to the survey)” of wave 8 and for the ESS variable “household’s total net income, all sources”.

Country	ESS valid cases		ECHP valid cases	
	N	Percent	N	Percent
Austria	1,472	65,2%	2,200	86,5%
Belgium	1,509	79,5%	1,857	78,6%
Switzerland	1,600	78,4%		
Czech Republic	988	72,6%		
Germany	2,336	80,0%	4,675	84,0%
Denmark	1,291	85,7%	1,976	86,6%
Spain	1,035	59,9%	4,379	88,2%
Finland	1,791	89,6%	3,015	96,8%
United Kingdom	1,784	86,9%	4,147	86,1%
Greece	1,842	71,8%	3,484	89,0%
Hungary	1,474	87,5%		
Ireland	1,742	85,1%	1,574	89,4%
Israel	1,945	77,8%		
Italy	637	52,8%	4,583	81,8%
Luxembourg	972	62,6%	2,408	99,2%
Netherlands	2,051	86,8%	4,332	89,3%
Norway	1,972	96,9%		
Poland	1,783	84,5%		
Portugal	1,053	69,7%	4,042	87,6%
Sweden	1,866	93,3%		
Slovenia	1,251	82,4%		
France			4,646	86,9%

Source: ECHP UDB version April 2004, own calculations.

The two data sets, the ECHP and the ESS data we use unweighted, because we are interested on the respondents behavior in the interview situation and on the outcomes of the interview communication. Therefore the presented figures can not explain income inequality, poverty or well-being in the observed countries, because we applied no correction for sampling errors, systematic non response bias and we made no use of extrapolation factors taking into account the different country sizes.

The item non response of the ECHP household income items varies between 10% and 20%; only Luxembourg and Finland have a smaller amount missing information. In case of non response by the interviewees, Eurostat replaced the missing values by imputations (cf. Spiess and Goebel 2003). This seems to be the most reasonable method to complete the income variable for cases with missing values.

At the ESS, the item non response for this variable varies over the countries between 3% in Norway and 47% in Italy. In Luxembourg 37% of the respondents refuse to give the total net income of the household or they are not able to answer this question because they do not know the household's income amount. In Germany the survey reached an item non-response of 20%, and in the United Kingdom 13% of the surveyed persons did not answer this question. Cases with missing information are not replaced by imputation.

Between 10% and 50% of the cases have no information on the income item. They can not be replaced in cross sectional surveys, because additional necessary information about the non respondents is not available for imputation.

Also, it seems to the respondents, that ECHP is an "official" survey carried out by the national statistical agencies. The ESS appears as a less important academic social survey.

Tables 2 to 6 illustrate the differences comparing the categorized income variables in ECHP8 and ESS. The lower and the higher income groups over-estimate the income in ESS, except in Luxembourg the upper categories underestimate their household income.

**Table 2:** Mode and median of categorized annual income by survey in selected countries.

Survey	Germany		United Kingdom		Italy		Luxembourg	
	Mode	Median	Mode	Median	Mode	Median	Mode	Median
ESS	6	7	9	7	4	6	9	8
ECHP8	9	7	9	7	5	5	9	9

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

In the following we describe briefly the household income situation reported in both surveys for Germany, United Kingdom, Italy and Luxembourg:

### **Germany**

In Germany, 3.7% of the ESS respondents tick the lowest three income categories (up to 6000€ per year), the ECHP answers of the wave 8 add up to 1.8% of the households having the lowest income categories.

47% of the households surveyed in the ESS have an annual income up to 24,000€, this are 5% points more than households answering the ECHP8 questionnaire.

**Table 3:** Cumulative frequencies of total net household income for Germany.

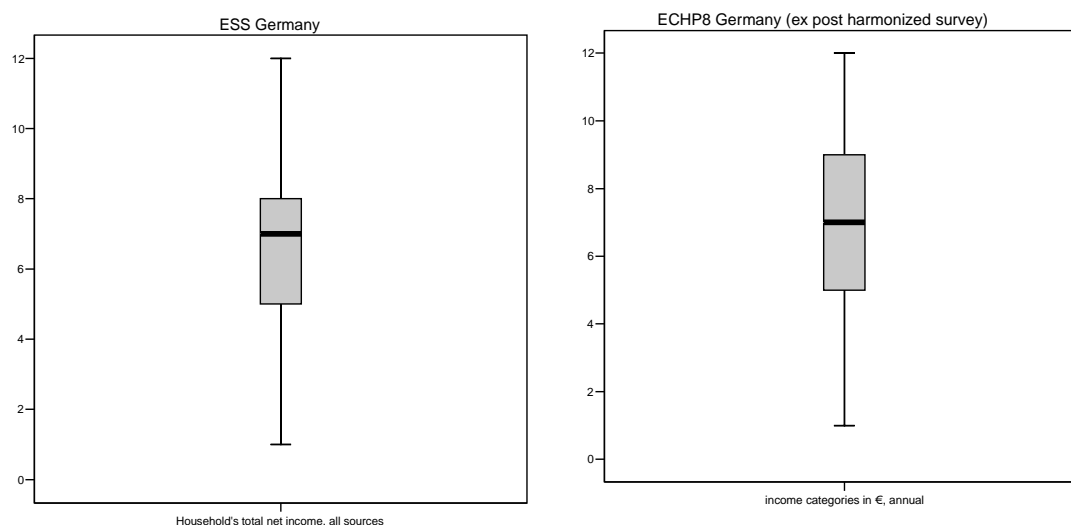
income categories		ESS	ECHP8
1:	-1,800	0.6	0.2
2:	1,800-3,600	1.6	0.7
3:	3,600-6,000	3.7	1.8
4:	6,000-12,000	12.8	11.1
5:	12,000-18,000	29.2	26.0
6:	18,000-24,000	47.6	42.2
7:	24,000-30,000	64.5	60.6
8:	30,000-36,000	76.4	74.7
9:	36,000-60,000	92.3	96.0
10:	60,000-90,000	97.8	99.3
11:	90,000-120,000	99.1	99.7
12:	120,000+	100.0	100.0

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

For the ESS we find the mode at the income range of 18,000 to 24,000€ and the median at the income group of 24,000 to 30,000€, for the ECHP8 the mode is the category of 36,000 to 60,000€ and the median is in the seventh category where the household has an annual income of 24,000 to 30,000€.

16% of the ESS households have an income of 36,000 to 60,000€, 21% of the ECHP8 households have the same monetary resource.

Looking at the upper end of the income categories, the ESS has nearly 8% of the observed households, the 8<sup>th</sup> wave of ECHP reports 4% of the households having 60,000€ and more annual income. In Germany this group of households at the upper end of the income distribution is small, but comparing both surveys this population is twice as big in ESS then in ECHP8.



Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

**Figure 3:** Box plot of income categories in Germany.

In Germany, the respondents of ESS overestimate their total household income at the lower (2%) and upper extremes (4%) of the income distribution in reference to the ECHP8. In the middle part of the income groups both surveys show nearly the same results.

### United Kingdom

In ESS the income categories up to 6,000€ annually are three times often answered as in ECHP8 (ESS = 6% and ECHP8 = 2.2%).

The cumulative frequencies for the categories 1 to 6 (up to 24,000€) differ about 6% between both surveys (ESS = 46% and ECHP8 = 40%).

ESS and ECHP8 have the median at category 7 (24,000-30,000€) and the mode at category 9 (36,000€-60,000€).

20 % of the ESS respondents in the United Kingdom have a total annual net household income from 36,000 to 60,000€. The ECHP8 reports nearly 27% of the household in the same category.

At the upper end of the income categories (60,000€ and more) both surveys differ at 5% points of the observed cases. In ESS, 16% of the surveyed households answer in these categories. In ECHP8, 11% of the households are in this income group.

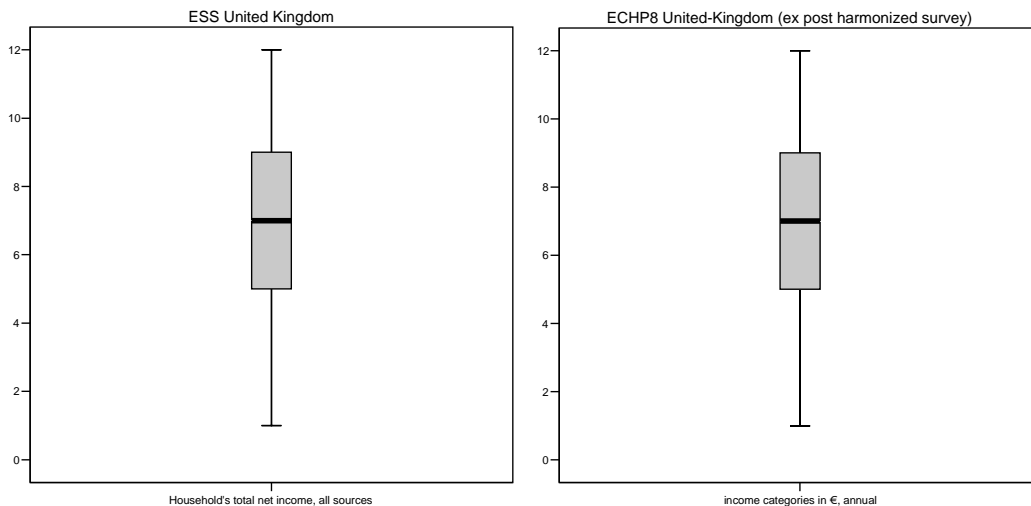
In general, the upper income classes are more frequent in United Kingdom as in Germany.

Respondents, living in households with household income at the bottom or the top end of the income scale, overestimate the total household income; the interviewed persons in the middle categories underestimate their household revenue.

**Table 4:** Cumulative frequencies of total net household income for United Kingdom.

income categories		ESS	ECHP8
1:	-1,800	0.8	0.5
2:	1,800-3,600	2.6	1.0
3:	3,600-6,000	6.0	2.3
4:	6,000-12,000	22.3	13.6
5:	12,000-18,000	34.9	26.5
6:	18,000-24,000	46.1	39.3
7:	24,000-30,000	55.3	51.2
8:	30,000-36,000	64.7	62.3
9:	36,000-60,000	84.5	89.2
10:	60,000-90,000	93.7	97.6
11:	90,000-120,000	97.1	99.1
12:	120,000+	100.0	100.0

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.



Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

**Figure 4:** Box plot of income categories in the United Kingdom.

### Italy

Up to the income category 3 (3,600-6,000€) the household's income do nearly not differ between ESS and ECHP8.

The cumulative responses up to category 6 (18,000-24,000€) differ about 2.5%. In ESS 64% of the households have an income up to 24,000€, in ECHP8 66% of the households are in the income categories 1 to 6.

In ESS, the median of the income measure is at class 6 and in ECHP8 the income median is the category 5 (12,000-18,000€).

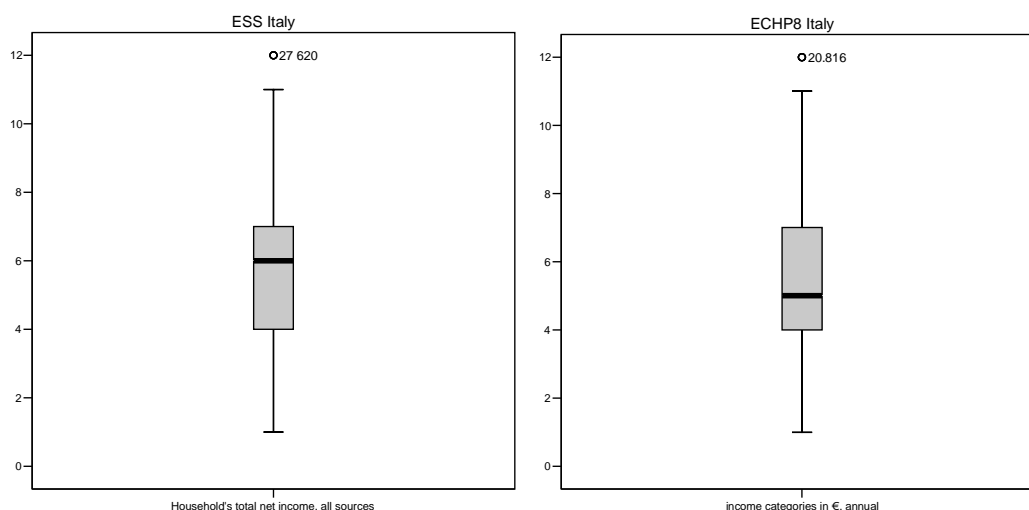
**Table 5:** Cumulative frequencies of total net household income for Italy.

income categories		ESS	ECHP8
1:	-1,800	0.8	1.0
2:	1,800-3,600	2.8	2.2
3:	3,600-6,000	8.8	7.0
4:	6,000-12,000	28.1	27.6
5:	12,000-18,000	47.4	50.5
6:	18,000-24,000	63.9	67.3
7:	24,000-30,000	77.6	80.9
8:	30,000-36,000	84.6	88.7
9:	36,000-60,000	95.4	98.5
10:	60,000-90,000	98.7	99.6
11:	90,000-120,000	99.4	99.9
12:	120,000+	100.0	100.0

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

In ECHP8 only 1.5% of the Italian households state a high income of 60,000€ and more, in ESS 4.5% of the respondents live in households with this amount.

Taking the ECHP8 as a reference, interviewees of ESS with low or high household income overestimate the amount asked in the survey. Respondents in the middle categories of this monetary item underestimate the total net household income. In general, we find small differences in the categorized measurement of household income between the two studies.



Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

**Figure 5:** Box plot of income categories in Italy.

### Luxembourg

In Luxembourg, lower categories of the income variable are not present in the wave 8 of ECHP. Only 0.2% of the households report an amount up to 6,000€ per year. The ESS tells us that 2.3% of the households are in the same income group.

In ESS about 3% more households have income up to 24,000€; cumulative percent of all households from category 1 to 6 in ESS is 21% and in ECHP8 this is

19%. In the ESS of Luxembourg the median is at the income range of 30,000-36,000€, the median of ECHP8 is at the category 36,000-60,000€.

19% of the ESS respondents live in households with more than 60,000€. The same amount is given by 23% of the ECHP8 households.

Respondents with lower household income overestimate – and interviewees with high household income underestimate the amount of the total net household income during the ESS interview and compared to the ECHP8 outcomes.

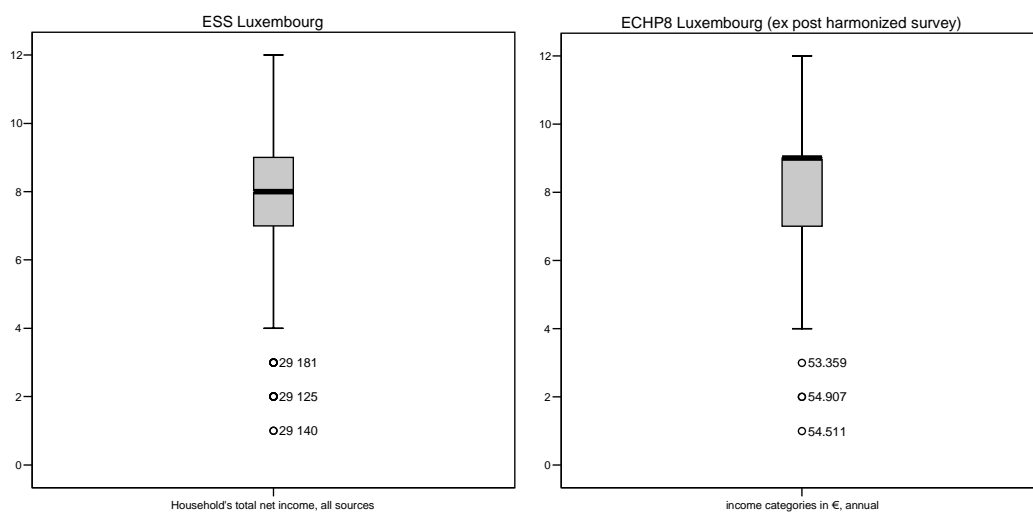
In Luxembourg, the observed population with low income is rather small, whereas the upper end of the income distribution is common.

The upper half of the two cumulative frequencies shows remarkable differences in Luxembourg. Category 7 varies 9% points, in category 8 the difference is 12% points and in the ninth response category both surveys diverge with 4% points.

**Table 6:** Cumulative frequencies of total net household income for Luxembourg.

income categories		ESS	ECHP8
1:	-1,800	0.2	0.0
2:	1,800-3,600	1.3	0.1
3:	3,600-6,000	2.3	0.2
4:	6,000-12,000	3.5	1.3
5:	12,000-18,000	9.2	7.7
6:	18,000-24,000	21.2	19.4
7:	24,000-30,000	40.4	31.8
8:	30,000-36,000	54.6	42.6
9:	36,000-60,000	80.8	76.5
10:	60,000-90,000	94.1	93.9
11:	90,000-120,000	98.8	98.4
12:	120,000+	100.0	100.0

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.



Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

**Figure 6:** Box plot of income categories in Luxembourg.



## **5 The quality of income measurement**

The quality of answers to the income questions depends on several factors. The degree of precision of the tasks for the respondent, the operationalization of the measurement and the selection of the person eligible for the interview cause the factors having an influence on the reliability of the income answers.

From former research (Hoffmeyer-Zlotnik and Warner 1998) we assume that

1. the household definition used and the household size,
2. the selected respondent's knowledge about the financial situation of the other household members and the household as a total ,
3. the main source of incomes
4. the composition of household income
5. the cognitive ability of the interviewee to remember the monetary amounts
6. will influence the response on total net household income.

### **5.1 The impact of household definition and size**

The definition of household has an influence on the household size, and the number of individuals considered as household members has an impact on summing up the total household income. It is obvious, that in the participating countries the concept of "household" is defined differently.

In Germany, the household definition focuses on the common kitchen.

In United Kingdom, the daily shared meals and the common dwelling constitute a household.

In Italy, the household is defined by the common yard. One household may occupy more than one dwelling. In addition, the Italian part of ESS uses "family" during the interviews.

And finally in Luxembourg, the common living room identifies the household unit.

Different definitions of household have an implication on the household arrangements. Defined as an economic unit one dwelling consists of one or more households. Defined as dwelling unit there is one household at one dwelling. Defined as living arrangement, one household occupies one or more dwellings.

The ECHP joins together all the national definitions: "... a household is defined ... in terms of two criteria: the sharing of the same dwelling, and the common living arrangements. ... The shared arrangements may include meals taken together or a shared room ... and/or a joint budget ... and/or the use of common equipments ..." (European Commission 1996: 17). This leaves it to the member states of EU to apply their own national household settings; no harmonization took place at that stage of ECHP.

The ESS starts at the English definition of households: “One person living alone or a group of people living at the same address (and have that address as their only or main residence), who either share at least one main meal a day or share the living accommodation (or both).” (ESS 15/07/2002: 11) This statement is made in the Project Instructions meant for the interviewers; no definition is given to the respondent during the interview. Therefore, the response person answers the question about the household income with his own underlying idea of “household”. We guess that this uncertain understanding will have an impact on the number of income earners and recipients counted as household members and also on the amounts the respondent is summing up.

In the ESS questionnaire of Italy we found that not the household income is surveyed, but the Italian question asks for the “family” income: “totali nette della sua famiglia”. (ESS 2002, VERSIONE ITALIANA: 19-12-02: F30) It is obvious that “family” constitutes a different membership than household definition does.

Both studies allow the respondents to use their understanding of household implicitly.

Across nations, we get not comparable units covered by the national household concepts because of the national particularities used during the interview.

Comparing the nation across the two surveys, the same concept of household units is used during the interviews. In principle, we expect that household size is comparable across both surveys inside one country.

**Table 7:** Household size in ESS and ECHP wave 8 for Germany, United Kingdom, Italy and Luxembourg (column %).

Survey	Household size	Germany	United Kingdom	Italy	Luxembourg
ESS					
	1 person	18.9	30.3	9.9	12.6
	2	37.1	34.5	23.4	21.9
	3	19.2	15.5	25.6	22.3
	4	17.3	13.6	28.2	26.9
	5	5.1	4.7	10.4	10.8
	6 and more	2.4	1.4	2.6	5.5
	total	100.0	100.0	100.0	100.0
ECHP8					
	1 person	23.1	24.6	17.5	23.4
	2	34.8	34.5	23.7	31.5
	3	19.0	17.6	25.2	19.9
	4	16.5	15.7	23.8	16.4
	5	4.9	5.9	7.3	6.1
	6 and more	1.7	1.7	2.5	2.8
	total	100.0	100.0	100.0	100.0

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

The divergences between the two studies inside one country can be explained by the different response rates of the ESS based on a random sample of households. In Germany with about 20% item non response, in Italy with 47% and in Luxembourg with 37% item non response of the ESS income variable, the one person households are underrepresented. In cross sectional surveys, like ESS, it is difficult to establish contacts with one person households<sup>4</sup>.

In surveys with an official appearance by statistical offices, one person households are less complicate to contact and easier to convince for interviews. In the United Kingdom, it seems that the ESS took particular care to include interviews with person living alone in a household.

In the lower income categories we find more households with one or two members. At the upper end of the income scale larger households are more frequent. This is true in all observed countries; and is much more noticeable in ECHP8 as in ESS. In greater households the probability increases to have more then one income earner. Having in mind, that an interviewed person does not like to answer in extreme responses, we assume that the respondent living in large households underreports the amount of the household income.

**Table 8:** Household income categories by household size in Germany, Italy and Luxembourg (row %).

Income Category	Germany				Italy				Luxembourg			
	Household size											
	1	2	3,4	5+	1	2	3,4	5+	1	2	3,4	5+
ESS												
1-3	60.9	24.1	8.0	7.0	23.2	37.5	30.4	8.9	27.3	22.7	36.4	13.6
4	55.7	26.4	15.1	2.8	17.9	32.5	36.6	13.0	66.7	16.7	8.3	8.3
5	39.8	36.1	21.2	2.9	9.8	27.6	53.7	8.9	36.4	16.4	32.7	14.6
6	13.0	61.9	31.1	3.9	9.5	24.8	60.0	5.7	35.0	29.9	28.2	6.9
7	8.6	37.6	43.2	10.6	5.7	19.5	64.3	10.3	18.2	24.6	44.9	12.3
8	6.9	36.1	51.6	5.4	6.7	15.6	51.1	26.6	13.0	28.3	46.4	12.3
9	7.2	38.6	46.4	7.8	1.4	10.1	71.0	17.4	8.3	18.5	59.4	13.7
10-12	7.8	35.8	43.0	13.4	6.9	3.4	69.0	20.7	2.1	21.9	55.1	20.9
ECHP8												
1-3	71.7	24.2	4.0	0.0	54.3	17.1	24.8	3.9	75.0	0.0	25.0	0.0
4	72.7	19.8	7.1	0.4	37.4	28.7	28.4	5.5	89.3	3.6	7.1	0.0
5	55.5	31.3	11.6	1.5	17.5	30.0	44.1	8.3	70.3	20.0	9.0	0.6
6	22.9	48.0	25.1	4.0	5.2	29.2	56.1	9.4	53.7	30.7	13.7	1.8
7	8.8	39.1	44.0	8.0	2.4	17.0	69.1	11.5	35.9	36.9	23.6	3.7
8	4.4	36.4	51.5	7.8	1.6	16.9	68.3	13.2	25.4	37.5	29.5	7.6
9	2.7	31.8	54.1	11.4	2.0	9.9	65.7	22.3	9.8	34.3	45.4	10.5
10-12	6.3	24.4	52.0	17.2	6.2	17.3	63.0	13.6	3.9	27.0	53.0	16.1

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

<sup>4</sup> The response rates achieved in ESS are 57% in Germany, 44% in Italy and Luxembourg, 56% in the United Kingdom (ESS July 2004: 46).

The ESS illustrates the following situation:

- In Germany, high incomes are received by larger households, lower income categories are more frequent in smaller households. This is true in both surveys but more pronounced in ECHP8. The two person households are distributed over the middle income categories and dominates the category with 18,000-24,000€. The income distributions by household size differ slightly across ESS and ECHP8.
- In Italy, large households dominate the income groups from the fourth category (6,000-12,000€) upward using ESS and using ECHP8 from category 5 (12,000-18,000€) upward. The importance of large households decreases slightly at the top income groups of ECHP8. Both surveys report the same trends and show small differences in points.
- In Luxembourg, we see the largest divergence between ECHP8 and ESS. Looking at the ECHP8 large households are seldom in the lower income categories until the category 5 with 12,000-18,000€. The ESS has large households at the lower income groups. Also in Luxembourg, the total net household income increases with the household size. But this becomes obvious in ECHP8 from category 11 (90,000-120,000€) upwards and already from category 7 (24,000-30,000€) upwards in ESS.

The overall picture from ECHP8 shows a relation between household size and household income. At the lower income categories we find nearly no large households in Luxembourg and Germany. Analyzing the low income categories, the ESS shows an image not as comprehensible as the ECHP8.

Both data show remarkable divergence of about 7 row % up to 14 row %. So far we conclude that the household income measurement of ESS is not reliable for research.

## **5.2 The impact of the respondent's family relation to the main income earner**

The ESS sample design selects randomly one household member as interview partner. A responding person can have a close family relationship to the main income earner. These are the partners of the main bread winner and him or herself. The other cases like the children and/or the parents and/or other relatives we interpret as interviewees, having a distant relation to the main income earner.

During the interview, we expect that answers from a close respondent are more reliable than information obtained from a person distant to the main income earner of the household.

Young (15-24 years old) respondents are distant household members in Germany and Luxembourg. In Italy the high proportion of not close household

members also includes the age group 25 to 34 years old respondents. In United Kingdom the largest proportion of distant respondents are in the eldest age class.

**Table 9:** Age of the interviewee by respondent's relation to the main income earner in Germany, United Kingdom, Italy and Luxembourg (column %) in the ESS.

age groups	Germany		United Kingdom		Italy		Luxembourg	
	relationship to main income earner							
	close*	distant*	close	distant	close	distant	close	distant
15-24	2.6	34.3	2.1	18.5	1.5	29.3	4.2	48.5
25-34	12.2	12.8	17.5	14.7	11.0	30.5	16.2	14.7
35-49	36.8	17.7	32.8	17.4	35.8	15.0	35.8	10.6
50-64	30.2	12.7	28.8	15.8	32.5	9.1	26.7	11.3
65-69	8.5	5.1	6.6	6.8	6.5	3.4	8.3	4.1
70 +	9.7	17.7	12.1	26.9	12.6	12.6	8.8	10.8
total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Valid n	1,962	936	1,236	811	799	406	920	584

\* close = the main income earner and the partner, distant = all other relations

Source: ESS 2002 version Feb. 2004, own calculations.

**Table 10:** Household income categories by respondent's relation to the main income earner in Germany, United Kingdom, Italy and Luxembourg (cumulative %) in the ESS.

income category	Germany		United Kingdom		Italy		Luxembourg	
	relation to main income earner							
	close*	distant*	close	distant	close	distant	close	distant
1-3	1.6	8.8	3.2	10.4	7.4	12.0	1.7	3.4
4	6.3	28.0	13.5	36.1	24.9	35.4	2.2	6.2
5	19.0	53.2	24.9	50.6	44.3	54.7	5.7	16.1
6	39.8	65.8	36.9	60.7	62.7	66.7	14.8	34.2
7	59.4	76.6	47.1	68.2	77.8	77.1	34.2	53.1
8	73.2	83.9	57.1	76.6	84.7	84.4	48.6	66.8
9	91.2	95.1	81.0	89.9	95.5	95.3	77.4	87.6
10-12	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
valid n	1,640	696	1,092	692	445	192	650	322

\* close = the main income earner and the partner, distant = all other relations

Source: ESS 2002 version Feb. 2004, own calculations.

The Table 10 shows that distant respondents answer the income questions by ticking one or two income categories lower than the main income earner or his/her partner. Interview partners not living in the center of the household economic activity underestimate the amount of the total net household income during the survey.

By increasing distance to the main income earner, the answers underestimate the total net household income, because the state of information about the financial situation of the household decreases.

### 5.3 The impact of the main source of income

Other sources of inaccuracies measuring the financial situation of households are the main sources of income. A respondent living in a household with the income mainly from work is in general informed about the periodical and regular amount of the wage and salary received by the household members. The same is true for pensions as a main source. Unemployment benefits, social benefits or grants, income from investments, savings or property and income from other sources are additional elements, which the respondent has to add-up to the total net household income.

An increasing number of income sources will increase the complexity of adding the household income. Particular difficulties to answer the income questions we expect from respondents living in households with self employment income as the main source.

**Table 11:** Main source of household income by country.

main source	Germany	United Kingdom	Italy	Luxembourg
<b>ESS</b>				
Wages and Salaries	58.1	57.5	57.2	63.7
Income from self-employment or farming	6.6	4.3	16.8	6.8
Pensions	26.4	26.3	23.5	26.0
Unemployment and redundancy benefit	4.5	1.7	0.9	0.9
Any other social benefits or grants	2.0	8.1	0.6	1.3
Income from investments, savings, etc.	0.6	1.0	0.2	0.1
Income from other sources	1.8	1.1	0.8	1.1
valid n	2,893	2,029	1,123	1,510
<b>ECHP8</b>				
Wages and Salaries	61.6	58.6	49.5	65.0
Income from self-employment or farming	5.4	5.7	15.2	3.0
Pensions	23.9	23.2	30.2	24.8
Unemployment and redundancy benefit	3.0	0.3	1.0	0.2
Any other social benefits or grants	4.2	9.8	2.0	5.9
Private income	1.9	2.4	2.0	1.2
valid n	5,559	4,779	5,525	2,428

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

Comparing the information of ESS and ECHP8 on the main income sources of households, both studies report the same patterns.

In Germany, United Kingdom, Italy and Luxembourg, the most frequent monetary resource is income from dependent work, followed by pensions and

retirement benefits. Both categories cover 80% to 90% of all main income sources of the household.

In Italy, the ESS surveyed 23.5% households with old age pensions and the ECHP8 reports that 30.2% of the Italian households have pensions as the main income source.

In Germany we also see a remarkable proportion of household living from unemployment benefits.

In United Kingdom social transfers are often given as main income source (9.8% of the ECHP8 households and 8.1% of the ESS households).

**Table 12:** Income categories and main source of income by country.

Income category	Germany			Italy			Luxembourg		
	wage, salary	self-employment	pen-sion	wage, salary	self-employment	pen-sion	wage, salary	self-employment	pen-sion
ESS									
1-3	1.5	3.6	2.8	6.9	4.0	13.0	1.3	2.2	3.3
4	3.9	3.6	13.6	16.4	12.0	29.9	0.2	0.0	0.7
5	11.7	8.6	24.5	18.6	14.0	24.7	4.2	6.5	7.8
6	17.8	12.2	25.2	18.6	17.0	12.3	10.2	8.7	18.3
7	20.8	10.1	14.8	15.0	15.0	11.0	16.4	15.2	25.0
8	15.5	12.2	6.7	8.2	7.0	5.2	12.0	21.7	18.3
9	19.6	29.5	9.4	12.3	20.0	1.9	30.6	26.1	19.0
10-12	9.3	20.1	3.0	4.1	11.0	1.9	25.0	19.6	8.2
ECHP8									
1-3	0.7	0.0	1.7	2.1	5.8	11.3	0.2	0.0	0.0
4	3.6	3.0	17.5	11.2	16.9	36.3	0.8	0.0	1.7
5	9.9	5.3	27.0	24.8	17.8	24.2	4.1	4.2	9.8
6	14.4	8.6	23.1	19.1	19.3	13.4	7.4	5.6	21.8
7	21.7	16.5	14.3	17.9	15.0	6.9	9.2	4.2	20.6
8	18.1	15.8	7.4	10.6	8.3	3.8	10.5	5.6	13.0
9	27.7	33.0	7.6	12.7	13.4	3.8	38.1	23.6	27.0
10-12	3.8	16.8	1.5	1.6	3.5	0.2	29.7	56.9	6.2

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.

In Luxembourg, the respondent from a household with self-employment income as main source underreports the income amounts in ESS compared to ECHP8.

In Germany and Italy, the highest income category of self-employed is overestimated during the interviews of ESS.

Respondents living in households with wages and salaries and pensions as main income source show in both surveys the similar answering behavior.

Comparing social transfers in ESS and ECHP8, only very few cases are observed in Luxembourg and Italy who answered that social benefits are the main source of the household's income.

In the United Kingdom we can compare the two surveys, the income from social benefits is notable underreported of the income amounts in ESS. In ESS, about 2/3 of the respondents with social transfers ticked the lowest income categories; in ECHP8 27.6% of the households with social benefits have less than 12,000€ annual total net income from this source.

In Germany, the amounts of unemployment benefits are underreported in ESS compared with the categorized totals from ECHP8.

**Table 13:** Income categories and main source of income by country.

	Germany		Italy	United Kingdom	Luxembourg
Income categories	social benefit	Unemployment benefit	social benefit	social benefit	social benefit
ESS					
1-3	24.0	18.7	100.0	18.3	23.1
4	48.0	29.2	0.0	48.4	38.5
5	16.0	31.0	0.0	21.6	0.0
6	2.0	10.6	0.0	9.2	0.0
7	0.0	2.7	0.0	2.0	0.0
8	2.0	5.3	0.0	0.0	23.1
9	6.0	0.9	0.0	0.7	7.7
10-12	2.0	1.8	0.0	0.0	7.7
valid n	50	113	2	153	13
ECHP8					
1-3	11.7	5.4	29.7	7.7	1.4
4	28.3	37.1	36.0	19.9	2.8
5	23.6	28.1	16.2	27.8	19.4
6	15.0	15.0	6.3	22.4	18.8
7	9.4	7.8	5.4	11.1	18.1
8	6.4	6.4	3.6	5.8	9.0
9	5.6	5.6	2.7	4.1	26.4
10-12	0.0	0.0	0.0	1.3	4.2
valid n	233	167	111	468	144

Source: ESS 2002 version Feb. 2004, ECHP UDB version April 2004 own calculations.



## 5.4 The impact of income composition

The ECHP interviews ask for 21 possible income sources. Every member of a household aged 15 and older is requested to remember these monetary items and give the amount received.

Most of the persons have to give an account for five or six different income sources.

In Italy 24% of the ECHP individuals have no income from any source. The highest proportion of people having income receive the money from six various sources. 63% of the Italians have three up to six different income sources.

**Table 14:** Number of income sources by proportion of individuals in ECHP wave 8.

	Germany	United Kingdom	Italy	Luxembourg
no income source	6.6	1.4	24.6	17.3
1 and 2 income source	0.8	0.6	1.1	0.0
3	5.5	5.3	11.5	7.0
4	7.6	5.9	17.7	10.5
5	5.3	8.8	6.3	26.1
6	19.8	25.6	27.1	8.6
7	18.2	12.4	3.3	19.7
8	9.5	18.2	6.1	4.1
9	9.4	11.1	1.7	4.6
10	7.0	5.8	0.4	1.9
11	8.6	3.6	0.2	0.3
12	1.5	1.0	0.0	0.0
13 and more income sources	0.2	0.2	0.0	0.0
valid n	10,624	8,521	13,392	4,916

Source: ECHP UDB version April 2004, own calculations.

In Germany between six and eleven income sources are answered. More than 72% of the individuals have to report on such complex income composition.

In the United Kingdom most of the interviewee has to remember five to nine sources of revenues. 9% of the ECHP individuals have more than nine income sources.

In Luxembourg, the most people have to sum up five different income components, and 17% have no income sources to mention. Only 11% of the Luxembourg ECHP individuals have more than seven different incomes.

The Table 15 about income categories by number of income sources shows: As less income sources are reported, as lower is the household income. This is true for the data of ECHP8. During the interview, the respondent is asked income component by component. Therefore it is less probable that the interviewee can

forget the single income item. All items are remembered during the interaction of the interview.

**Table 15:** Income categories by number of income sources (column %) of ECHP8.

in- come cate- gory	Germany			United Kingdom			Italy			Luxembourg		
	number of income sources											
	4-6	7-8	9-13	4-6	7-8	9-13	4-6	7-8	9-13	4-6	7-8	9-13
4	7.7	5.9	3.7	10.9	5.8	2.9	16.4	7.8	6.6	1.0	0.3	0.0
5	12.2	12.0	8.7	13.3	9.0	5.8	19.9	15.8	13.2	5.5	2.2	1.2
6	18.9	12.9	12.1	13.9	10.4	8.9	18.0	17.1	16.9	10.1	5.7	3.9
7	19.3	17.3	21.3	11.8	12.1	11.2	16.6	18.6	16.3	10.9	9.2	6.0
8	14.0	16.5	18.9	11.4	12.2	12.4	9.9	15.7	10.7	9.8	10.8	5.7
9	21.5	29.4	29.8	26.0	35.1	38.7	13.6	20.4	28.5	35.4	38.8	39.3
10	3.8	4.5	4.3	8.4	12.0	15.8	1.3	2.5	4.7	20.5	23.6	32.4
11	0.5	0.5	0.4	1.5	1.9	2.6	0.2	0.4	1.6	5.3	6.3	8.7
12	0.2	0.3	0.2	0.8	0.8	1.4	0.0	0.0	0.6	1.4	3.1	2.7
valid n	3,477	2,937	2,836	3,436	2,610	1,852	6,831	1,262	319	2,220	1,167	333

Source: ECHP UDB version April 2004, own calculations.

In Germany, the middle and higher income have little differences reporting the number of income sources.

In the United Kingdom, lower income categories and income groups at the upper end of the income distribution show a relation between the income amount and the number of income sources reported. Having more income sources in the United Kingdom, compared to the other three countries, we assume that also more household members receive income from different sources.

In Italy, bigger households receive higher incomes from a larger number of income sources. More household members with income from work contribute to the total net household income in Italy.

Also in Luxembourg, the high income depends on the number of income sources and the number of individuals getting income from different sources, in particular income from work.

## 5.5 The impact of remembering income

The detailed fieldwork instrument of ECHP8 shows the complexity of the measurement “total net household income”. In average six and sometimes 13 and more income components are reality for the respondent.

The straightforward questions of ESS recall only the main income source of the respondent’s household. These are income from work, a periodical source and a constant amount of money, the interviewed person can answer the ESS query.

The same is true for payments replacing the income from work, like pensions, unemployment benefits and alimonies; these are easily remembered by the interviewees.

For all other types of income the questionnaire has to ask separate questions to remind the interview partner about this monetary item.

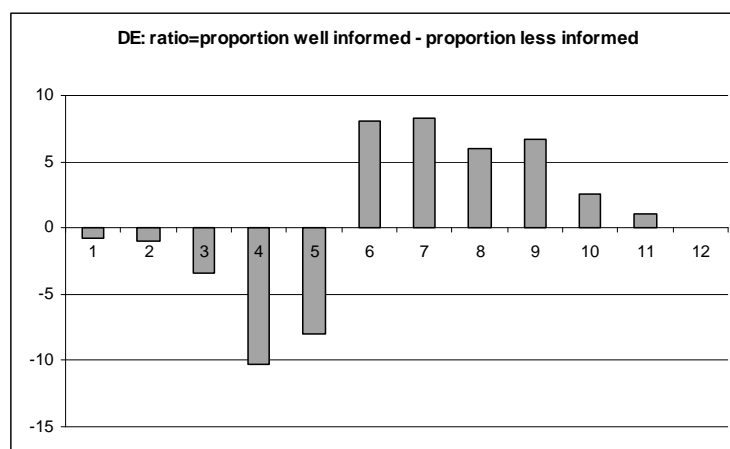
At the same time, the household member selected at random for the interview must have the knowledge about the variety of the household income components. The ESS surveyed a randomly sampled member of the household as a reference person for the household. This can be the main income earner or his/her partner, including housekeeping partners, with a good knowledge on the income situation or other household members having weak information about all monetary items received by all household members.

The following figures illustrate the proportion of well informed respondents having a good knowledge minus the proportion of less informed interviewees by household income category. A negative bar shows that more interview partners less informed than well informed have chosen that income brackets.

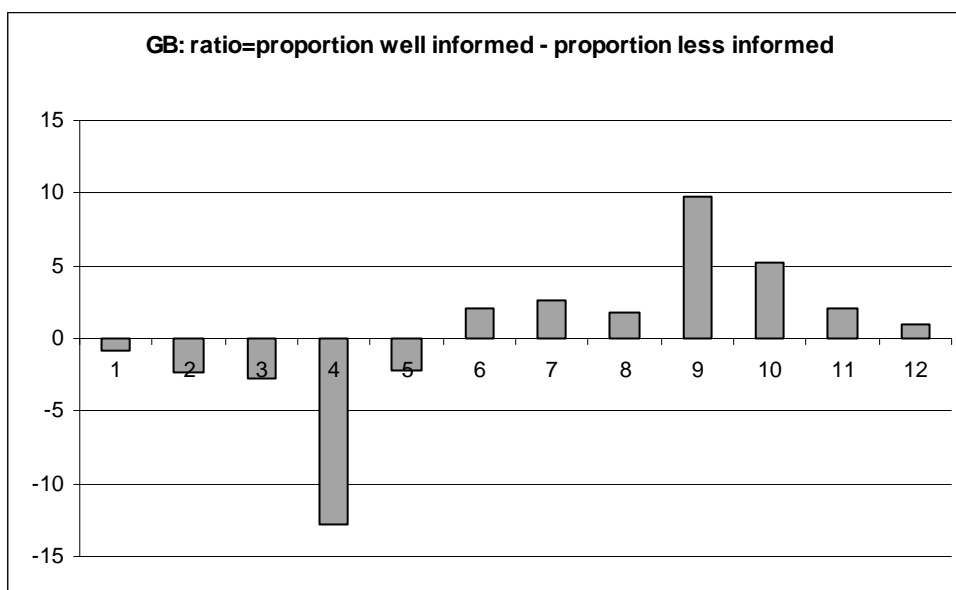
The less informed reference persons dominate in the lower income categories. In Germany, the impact on the fourth and fifth income group is observable. In United Kingdom, the less informed persons of contact have an influence only on category 5 (12,000€ to 18,000€); up to the income group 8 (30,000€ to 36,000€), there is a balance between good informed answers and reference persons with a weak knowledge on the total net household income.

For Italy, we assume that in the categories 3 (3,600€ to 6,000€) and 4 (6,000€ to 12,000€) the less informed people underestimate the amount of the household income, and there is a slight effect on the top two income groups.

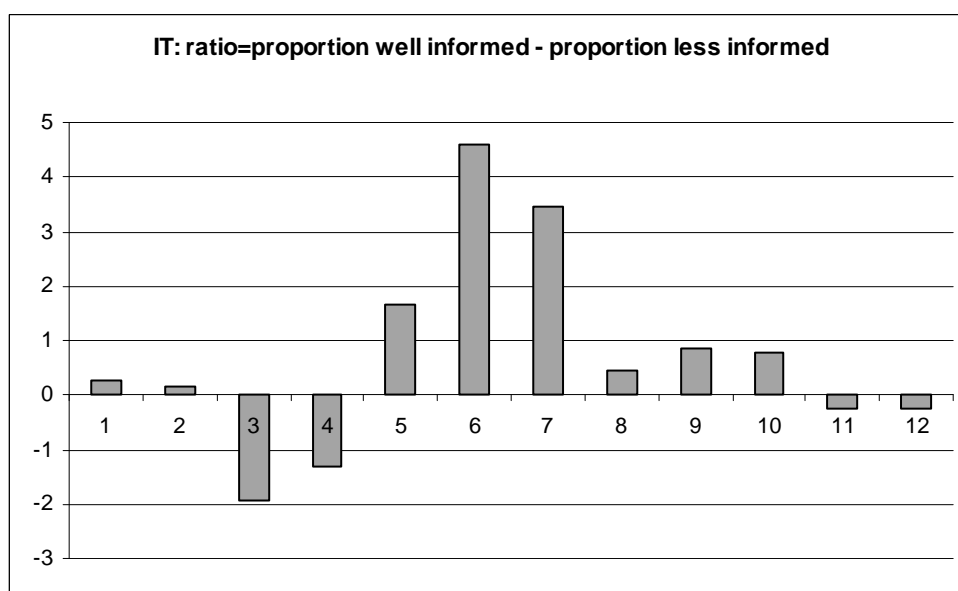
In Luxembourg, the influence of respondents with less knowledge on the total household income is visible in the lower part of the income distribution.



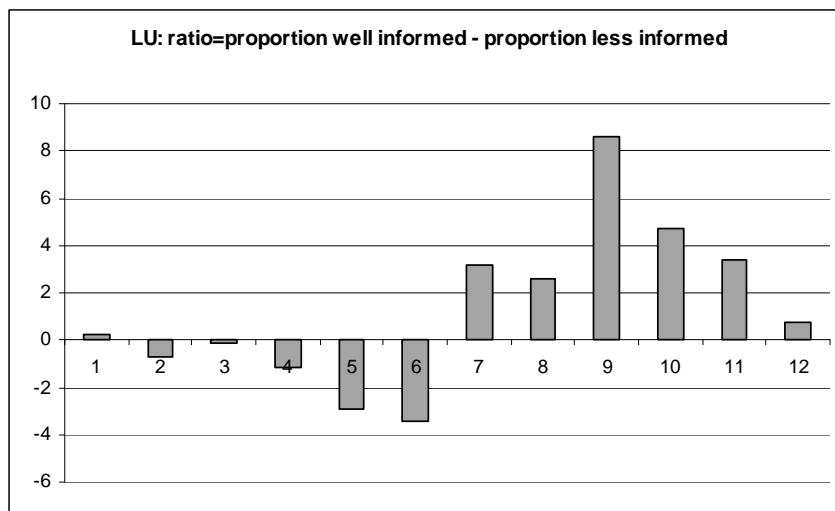
**Figure 7:** Well informed vs. less informed interviewees by income categories in Germany.



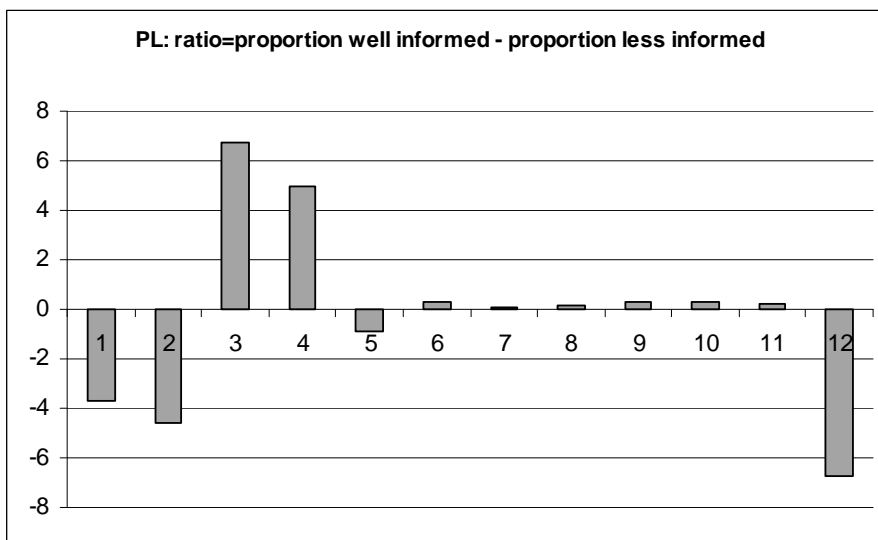
**Figure 8:** Well informed vs. less informed interviewees by income categories in United Kingdom.



**Figure 9:** Well informed vs. less informed interviewees by income categories in Italy.



**Figure 10:** Well informed vs. less informed interviewees by income categories in Luxembourg.



**Figure 11:** Well informed vs. less informed interviewees by income categories in Poland.

For the other countries participating in ESS, we observe that up to the income category 8 (30,000€ to 36,000€) in countries with an higher average of total net household income the proportion of less informed respondents are larger than the proportion of well informed; and we again assume that the sum of the total net

household income is underestimated (e.g. Switzerland, Sweden and Finland). The impact of less informed reference persons in countries with a lower average of income is seen in the categories 1 (less than 1,800€) and 2 (1,800€ to 3,600€); in Portugal, Hungary and Poland these income ranges are dominated by the less informed answering person.

A particular situation is empirically visible in Poland. From category 5 (12,000€ to 18,000€) to category 11 (90,000€ to 120,000€) we have as much informed as not informed responses and the twelfth group is mainly built by respondents with less knowledge of the income.

## **6 The quality of the survey instrument**

We have discussed so far the household structure, the cognitive abilities of the respondent and the income composition.

We focus now on two questions:

1. How to improve the fieldwork instrument?
2. Which additional information is necessary to evaluate the quality of the responses?

Improving the fieldwork instrument depends on one hand the evaluation of the question wording and on the other hand the evaluation of the universal validity of the answer categories. In consequence we formulate new questions to ask for the total net household income in social surveys.

### **6.1 Categorizing income for comparative social research**

We are looking for “optimal” answer categories for the interviews asking the income question in various national contexts.

By cutting the income variable of ECHP8 into 5% groups of the population and sorting the ESS categories into the ECHP8 distribution, we illustrate the need to adjust the income brackets to national financial circumstances and the national income distributions.

The ESS category 36,000€ to 60,000€ covers the 5<sup>th</sup> to the 15<sup>th</sup> 5% percentiles of the income distribution in Luxembourg. In Germany, the same income group covers the 15<sup>th</sup> to 19<sup>th</sup> 5% percentiles. In Portugal, the richest 5% of the population have a total net household income of 36,000€ to 60,000€. Also, the poorest 5% of the Luxembourg people have a higher household income than 55% of the Portuguese population and 50% of the Italians.

Respondents from all countries need about six ESS categories to answer the income question. But the nationally used answer categories differ across the countries.

**Table 16:** 5% percentiles of the total household net income in ECHP8 for selected countries.

income percentiles no./%		Germany	United Kingdom	Italy	Luxembourg	Portugal	Finland
1	5%	8,658	7,781	5,163	16,039	2,394	6,203
2	10%	11,327	10,632	7,218	19,503	3,328	8,309
3	15%	13,752	12,535	8,728	22,310	4,141	10,258
4	20%	15,769	14,961	10,071	24,374	4,920	12,504
5	25%	17,507	17,271	11,310	27,088	5,658	14,504
6	30%	19,537	19,612	12,395	29,509	6,453	16,176
7	35%	21,249	21,829	13,634	32,308	7,388	17,844
8	40%	23,129	24,316	14,901	34,620	8,394	19,654
9	45%	24,745	26,774	16,205	37,067	9,389	21,432
10	50%	26,541	29,400	17,849	39,530	10,385	23,572
11	55%	28,032	31,865	19,419	42,142	11,333	25,765
12	60%	29,780	34,816	21,156	45,378	12,381	28,056
13	65%	31,767	37,552	22,987	49,571	13,553	30,226
14	70%	33,816	40,861	25,100	53,859	14,816	32,438
15	75%	36,108	44,335	27,165	59,059	16,398	34,883
16	80%	39,097	48,239	29,541	63,653	18,516	37,697
17	85%	42,763	53,432	32,592	70,746	20,950	40,990
18	90%	47,796	61,142	37,092	79,787	24,744	46,582
19	95%	56,613	72,806	45,489	95,240	32,166	56,414
Valid N		5,559	4,779	5,525	2,428	4,588	3,106

Source: ECHP UDB version April 2004, own calculations.

**Table 17:** The distribution of the 19 5% percentiles from ECHP8 by the 12 income categories of ESS in selected countries.

	Germany	United Kingdom	Italy	Luxembourg	Portugal	Finland
ESS categories	No. of the ECHP8 5% percentile					
up to 1,800	---	---	---	---	---	---
1,800-3,600	---	---	---	---	1-2	---
3,600-6,000	---	---	1	---	3-5	---
6,000-12,000	1-2	1-2	2-5	---	6-11	1-3
12,000-18,000	3-5	3-5	6-10	1	12-15	4-7
18,000-24,000	6-8	6-7	11-13	2-3	16-17	8-10
24,000-30,000	9-12	8-10	14-16	4-6	18	11-12
30,000-36,000	13-14	11-12	17	7-8	19	13-15
36,000-60,000	15-19	13-17	18-19	9-15	---	16-19
60,000-90,000	---	18-19	---	16-18	---	---
90,000-120,000	---	---	---	19	---	---
120,000 and more	---	---	---	---	---	---

Source: ECHP UDB version April 2004, own calculations.

**Table 18:** Proposed system of income categories for selected European countries.

no	income categories in EURO.	Germany	United Kingdom	Italy	Luxembourg	Portugal	Finland
1.0	- 2,500			1.5		5.8	
2.1	2,500-5,000			3.8		16.3	
2.2	- 5,000	0.9	1.9				3.5
3.0	5,000-10,000	6.2	7.8				10.9
3.1	5,000-7,500			7.3		15.7	
3.2	7,500-10,000			9.3		13.1	
3.3	- 10,000				0.6		
4.0	10,000-15,000	11.1	12.3		3.2		12.3
4.1	10,000-12,500			11.8		12.0	
4.2	12,500-15,000			10.3		10.1	
5	15,000-20,000	13.6	11.7	16.6	7.1	11.6	15.0
6	20,000-25,000	15.1	10.3	12.9	9.9	7.0	11.9
7	25,000-30,000	15.1	10.1	10.4	10.9	3.4	11.4
8	30,000-35,000	12.2	8.7	6.5	8.9	1.9	10.6
9	35,000-40,000	8.6	8.3	3.9	10.0	1.0	8.5
10	40,000-45,000	5.6	6.3	1.7	8.9	0.7	4.8
11	45,000-50,000	4.2	6.0	1.6	6.3	0.3	3.5
12	50,000-55,000	2.5	4.1	0.8	5.5	0.3	2.2
13	55,000-60,000	1.3	3.0	0.7	5.2	0.3	1.4
14	60,000 +			0.9		0.5	
15	60,000-70,000	1.7	4.3		8.1		1.8
16	70,000 +	2.0	5.3				2.2
17	70,000-80,000				5.5		
18	80,000-90,000				3.9		
19	90,000-100,000				2.5		
20	100,000-110,000				1.2		
21	110,000 +				2.3		

Source: ECHP UDB version April 2004, own calculations.

We propose for Germany, United Kingdom and Finland a system of income categories starting with an annual total net household income up to 5,000€. The scale continues in 5,000€ steps to the amount of 60,000€. The top category is 70,000€ and more

In Luxembourg the income responses begin with the income up to 10,000€. At the top of the income scale Luxembourg needs 10,000€ brackets until 110,000€ is reached.

Italy and Portugal need an extension at the bottom part of the income distribution. The first group is the annual household income up to 2,500€, continued in 2,500€ classes until 15,000€ is reached. From here, 5,000€ groups up to the top of 60,000€ completes the income response categories.

The proposed income categories take into account the differences in the national income distributions. These diversities are observed and measured by income brackets of 5,000€. For countries with a larger population at the bottom



end of the income curve, the income classes are in 2,500€. At the top end of the income inequality, our proposed income scales take into account the population size with high incomes. In a wealthy country, the scale continues in 10,000€ brackets. Comparing Luxembourg and Portugal illustrates the advantages. 0.5% of the population in Portugal has a total net household income of 60,000€ and more; but every fourth respondent living in a Luxembourg household reports 60,000€ and more.

## 6.2 Consequences for the question wording

In ESS the question about income starts with a list of income sources, where the respondent has to indicate the main source of the household income. Seven income types are mentioned and differently detailed across the countries.

Guided by the final recommendations of the Canberra group (2001), we propose a list of eight income titles for comparative social survey research. Each title is explained by the most common income sources. So, the respondent remembers all sources except goods and services provided as part of the employment packages and payment in kind. Non cash income is not covered by our proposed list of income sources, because these non monetary incomes have no relevance in social research.

We recommend asking for **all income sources of every household member** first. The interview partner gives all applicable sources. The respondent is not oriented to only one income source.

Still having in mind all sources and all persons living in the household, the interviewee is asked about the amount of the total net household income. Net we specify as the sum after deduction of national taxes and after deduction of compulsory contributions to the national social security system. So the respondent knows the income elements to sum up and the elements to subtract. The answers are coded in a national system of categories reflecting the income distribution of the country.

The third information we want to obtain is the number of persons contributing to the household's total income.

The fourth question asks for the main source of the income by using again the list of sources from the first question. Only one answer is possible.

And finally, we prefer to know the relationship of the respondent to the main income earner. As illustrated, we can now evaluate the quality of the answer to the income question.

The advantage of this proposed sequence of questions is that at the beginning the interviewed person recalls all income types and all household members and later the interviewee's attention is drawn to only one main income source.

The questions formulate assignments to remember, to determine and to calculate the total net household income. The first task of the respondent is to

trace all possible monetary resources of every household member; summing up all amounts is the second duty; the deduction of taxes and contributions is the final step.

The formulation of the income sources used in question 1 allows to compare the obtained answer to the income question, because the elements are common in all countries. The income types used during the calculation of the totals are known to the interviewee and to the researcher analyzing the income variables in comparative perspective.

Question 3 is not only a query on the persons contributing to the income, but the researcher has the opportunity to control the plausibility of the income amount. At the same time the respondent has the chance to verify the answer to question 2: Are all sources and all persons included in the calculation?

Question 4 allows the researcher to create a household typology.

Question 5 allows to identify the over or under estimation of the total net household income.

### **Question 1**

Please consider the income of every member of the household and any income which may be received by the household as a whole. What are the sources of income in your household? Please tick **all** applicable.

ALL INCOME SOURCES OF YOUR HOUSEHOLD
Employee income, including bonuses (e.g. vacation or Christmas), tips, extra payments (from e.g. overtime and shift work), profit sharing
Income from self-employment or farming, also free-lance work
Pensions, including old age and widow's pensions, retirement
Unemployment / redundancy benefits, including benefits related to training and sickness allowances
Rentals and Property income
Current public transfers received, social benefits and grants including child and family allowances, universal and/or means-tested social assistance and orphan's pensions, educational grants
Regular private transfers from persons outside your own household including alimony
Income from other sources including reimbursements from taxes and insurances, lottery winnings

**Question 2**

If you add up the income from all sources and all household members (from the target population), which letter describes your household's total net income? Net is after deduction of national taxes and after deduction of compulsory contributions to the national social security. If you don't know the exact figure, please give an estimate. Use the part of the card that you know best: weekly, monthly or annual income.

**Table 19:** Proposed categories for type 1, countries like Italy and Portugal.

YOUR NET HOUSEHOLD INCOME				
	Approximate WEEKLY	Approximate MONTHLY	Approximate ANNUAL	
M			Less than 2,500€	M
B			2,500 to under 5,000€	B
F			5,000 to under 7,500€	F
G			7,500 to under 10,000€	G
Q			10,000 to under 12,500€	Q
N			12,500 to under 15,000€	N
T			15,000 to under 20,000€	T
D			20,000 to under 25,000€	D
K			25,000 to under 30,000€	K
W			30,000 to under 35,000€	W
H			35,000 to under 40,000€	H
C			40,000 to under 45,000€	C
J			45,000 to under 50,000€	J
U			50,000 to under 55,000€	U
I			55,000 to under 60,000€	I
Z			60,000€ and more	Z

**Table 20:** Proposed categories for type 2, countries like Germany, United Kingdom, Finland.

YOUR NET HOUSEHOLD INCOME				
	Approximate WEEKLY	Approximate MONTHLY	Approximate ANNUAL	
O			Less than 5,000€	O
V			5,000 to under 10,000€	V
L			10,000 to under 15,000€	L
T			15,000 to under 20,000€	T
D			20,000 to under 25,000€	D
K			25,000 to under 30,000€	K
W			30,000 to under 35,000€	W
H			35,000 to under 40,000€	H
C			40,000 to under 45,000€	C
J			45,000 to under 50,000€	J
U			50,000 to under 55,000€	U
I			55,000 to under 60,000€	I
S			60,000 to under 70,000€	S
E			70,000€ and more	E

The columns “approximate weekly” and “approximate monthly” must be filled in by the corresponding rounded values so that the income classes do not change, e.g. for the category O weekly is “less than 100€” and monthly becomes “less than 400€”.

**Table 21:** Proposed categories for type 3, countries like Luxembourg.

YOUR NET HOUSEHOLD INCOME				
	Approximate WEEKLY	Approximate MONTHLY	Approximate ANNUAL	
O			Less than 10,000€	O
L			10,000 to under 15,000€	L
T			15,000 to under 20,000€	T
D			20,000 to under 25,000€	D
K			25,000 to under 30,000€	K
W			30,000 to under 35,000€	W
H			35,000 to under 40,000€	H
C			40,000 to under 45,000€	C
J			45,000 to under 50,000€	J
U			50,000 to under 55,000€	U
I			55,000 to under 60,000€	I
S			60,000 to under 70,000€	S
Y			70,000 to under 80,000€	Y
X			80,000 to under 90,000€	X
A			90,000 to under 100,000€	A
R			100,000 to under 110,000€	R
P			110,000 € and more	P

### Question 3

How many household members contribute to the household's total net income?

### Question 4

Please consider the income of every member of the household (from the target population) and any income which may be received by the household as a whole. What is the **main** source of income in your household? Only one answer possible.

MAIN INCOME SOURCES OF YOUR HOUSEHOLD
Employee income, including bonuses (e.g. vacation or Christmas), tips, extra payments (from e.g. overtime and shift work), profit sharing
Income from self-employment or farming, also free-lance work
Pensions, including old age and widow's pensions, retirement
Unemployment / redundancy benefits, including benefits related to training and sickness allowances
Rentals and Property income
Current public transfers received, social benefits and grants including child and family allowances, universal and/or means-tested social assistance and orphan's pensions, educational grants
Regular private transfers from persons outside your own household, including alimony
Income from other sources including reimbursements from taxes and insurances, lottery winnings

**Question 5**

Who is the main income earner of your household?

MAIN INCOME EARNER
Myself
My partner/spouse
Myself and my partner
My father and/or my mother
My child
Other member of the household

**7 Conclusion**

We developed not a measure for the household's financial situation used for (socio-) economic research like ECHP. But for social surveys, we provide necessary information, so the researcher can assess the reliability of the income measurement by internal checks on the quality of the answers given by the respondents. External checks, comparing income data with data from other sources, are demonstrated by Atkinson and Micklewright (1983).

Our proposed instrument for comparative social survey research (e.g. ESS) consists of five questions. The system of answer categories is adapted to the national circumstances and the income distribution of each country. The outcomes of this query allow classifying surveyed households by socio economic status.

With less interview burden we obtain information relevant to sociological research. Our instrument offers the requirements to measure income detailed enough, because the major characteristics having an impact on the answer quality are controlled during the interview situation.

**Table 22:** Generalized index of diversity by surveys and response categories for selected countries.

	Data sets and categories		
	ESS with ESS categories	ECHP with ESS categories	ECHP with proposed categories
Germany	0.937	0.919	0.960
United Kingdom	0.956	0.927	0.985
Italy	0.936	0.907	0.958
Luxembourg	0.912	0.881	0.982
Portugal	0.930	0.885	0.943
Finland	0.953	0.935	0.968

**Table 23:** Coefficients of variation inside each income category for Luxembourg (see annex for the other county's tables).

ESS categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-1,800	1279	1279	1279	1279		0.0	1	
1,800-3,600	2643	2643	2310	2975	470	0.1	2	17.8
3,600-6,000	5652	5652	5652	5652		0.0	1	
6,000-12,000	9849	10412	6544	11899	1728	1.2	28	17.5
12,000-18,000	15567	15519	12137	17997	1602	6.3	152	10.3
18,000-24,000	21347	21418	18022	23996	1753	11.6	279	8.2
24,000-30,000	27337	27386	24023	29995	1790	12.5	300	6.5
30,000-36,000	33235	33297	30037	35994	1682	10.9	262	5.1
36,000-60,000	46251	45079	36043	59996	7001	33.9	816	15.1
60,000-90,000	72061	70945	60004	89955	8406	17.5	421	11.7
90,000-120,000	100753	98923	90223	117457	7536	4.5	108	7.5
120,000+	153549	144181	120470	289306	34912	1.6	38	22.7
Total	45811	39588	1279	289306	26376	100.0	2408	
Proposed categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-10,000€	6725	7139	1279	9980	2684	0.6	15	39.9
10,000-15,000	13251	13386	10203	14995	1441	3.2	76	10.9
15,000-20,000	17729	17848	15071	19980	1447	7.1	170	8.2
20,000-25,000	22566	22608	20001	24988	1350	9.9	239	6.0
25,000-30,000	27741	27874	25008	29995	1521	10.9	263	5.5
30,000-35,000	32707	32747	30037	34977	1386	8.9	214	4.2
35,000-40,000	37438	37422	35058	39989	1364	10.0	241	3.6
40,000-45,000	42338	42161	40010	44980	1475	8.9	214	3.5
45,000-50,000	47607	47595	45067	49984	1527	6.3	151	3.2
50,000-55,000	52394	52256	50050	54961	1491	5.5	132	2.8
55,000-60,000	57627	57475	55029	59996	1555	5.2	126	2.7
60,000-70,000	64438	64188	60004	69911	2768	8.1	195	4.3
70,000-80,000	74649	74566	70058	79815	2945	5.5	133	3.9
80,000-90,000	84346	83793	80112	89955	2926	3.9	93	3.5
90,000-100,000	95179	95868	90223	99681	2975	2.5	61	3.1
100,000-110,000	104660	104405	100025	109924	3078	1.2	29	2.9
110,000+	140628	129331	110064	289306	34357	2.3	56	24.4
Total	45811	39588	1279	289306	26376	100.0	2408	

Our offered system of answer categories consists of three different types of categorical systems and reflects the national income distribution and is at the same coordinated over countries. The result from comparative research becomes meaningful and significant.

Table 22 illustrates the outcomes of our proposed set of questions. The left column reports the dissimilarities of the ESS answer categories in the ESS data; the middle column applies the ESS answer categories to the ECHP data and the right column is calculated on the ECHP data using the proposed answer categories.

Using ECHP as reliable data on income distributions in observed countries, we obtain higher generalized indexes of diversity by the proposed answer categories adapted to the national context than applying the original ESS income groups to our reference data. In all countries the population of respondents is more equal distributed over our income categories than over the ESS income ranges. In particular, this is true for Luxembourg representing richer countries and for Portugal which stands for poorer nations.

Table 23 compares the net total household incomes of ECHP from Luxembourg inside each answer category. The upper part of the table shows the ESS income brackets. The lower part reports the coefficients of variation inside of our proposed answer categories. Except for the lowest and highest income brackets our system of income groups reduces remarkably the variation inside the categories, the distribution within the groups are closer to the mean income of that category.

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## Appendix

Coefficients of variation inside each income category for the United Kingdom.

ESS categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-1,800	798	598	65	1684	606	0.5	22	76.0
1,800-3,600	2460	2260	1818	3542	588	0.6	23	23.9
3,600-6,000	4856	4845	3626	5935	688	1.4	60	14.2
6,000-12,000	9380	9613	6013	11995	1733	12.4	515	18.5
12,000-18,000	14990	14981	12002	17992	1740	13.9	577	11.6
18,000-24,000	20903	20837	18019	23989	1754	13.3	553	8.4
24,000-30,000	26955	26942	24000	29998	1709	11.8	491	6.3
30,000-36,000	32979	32984	30000	35982	1776	10.7	442	5.4
36,000-60,000	45762	45161	36008	59995	6597	25.7	1065	14.4
60,000-90,000	70034	68581	60003	89623	7428	7.7	318	10.6
90,000-120,000	101321	100735	90426	116916	7001	1.2	49	6.9
120,000+	182741	143497	122860	613426	102998	0.8	32	56.4
Total	32562	27871	65	613426	25153	100.0	4147	
Proposed categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-5,000€	2749	2794	65	4948	1548	1.9	77	56.3
5,000-10,000	7894	7916	5008	9994	1321	7.8	323	16.7
10,000-15,000	12444	12316	10006	14981	1427	12.3	509	11.5
15,000-20,000	17499	17526	15000	19994	1440	11.7	485	8.2
20,000-25,000	22390	22449	20032	24990	1420	10.3	428	6.3
25,000-30,000	27384	27258	25006	29998	1465	10.1	419	5.4
30,000-35,000	32403	32242	30000	34974	1425	8.7	361	4.4
35,000-40,000	37351	37288	35000	39974	1437	8.3	344	3.8
40,000-45,000	42339	42239	40006	44969	1351	6.3	261	3.2
45,000-50,000	47377	47303	45006	49974	1478	6.0	249	3.1
50,000-55,000	52308	52158	50013	54974	1490	4.1	169	2.8
55,000-60,000	57556	57492	55006	59995	1518	3.0	123	2.6
60,000-70,000	64689	64590	60003	69890	3030	4.3	180	4.7
70,000+	97895	81948	70115	613426	53603	5.3	219	54.8
Total	32562	27871	65	613426	25153	100.0	4147	

Coefficients of variation inside each income category for Germany.

ESS categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-1,800	854	967	109	1485	695	0.1	3	81.4
1,800-3,600	3023	3080	2153	3577	413	0.4	19	13.7
3,600-6,000	5000	5093	3602	5969	699	1.0	47	14.0
6,000-12,000	9373	9596	6073	11994	1620	9.4	438	17.3
12,000-18,000	15089	15263	12010	17996	1723	16.0	749	11.4
18,000-24,000	21027	21067	18002	23970	1679	16.6	778	8.0
24,000-30,000	26895	26939	24002	29997	1693	18.5	866	6.3
30,000-36,000	32957	32959	30000	35984	1697	14.3	668	5.2
36,000-60,000	44104	42842	36000	59982	6061	20.0	934	13.7
60,000-90,000	70122	68313	60112	89147	7768	3.0	142	11.1
90,000-120,000	99249	98011	90571	114920	7110	0.4	18	7.2
120,000+	174774	137054	121811	428668	86250	0.3	13	49.3
Total	28359	26076	109	428668	17176	100.0	4675	
Proposed categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-5,000€	3481	3534	109	4994	1056	0.9	42	30.3
5,000-10,000	8043	8265	5009	9980	1358	6.2	289	16.9
10,000-15,000	12618	12677	10005	14973	1418	11.1	520	11.2
15,000-20,000	17377	17275	15018	19972	1408	13.6	638	8.1
20,000-25,000	22499	22425	20000	24999	1473	15.1	705	6.5
25,000-30,000	27439	27446	25025	29997	1374	15.1	706	5.0
30,000-35,000	32519	32556	30000	34976	1433	12.2	570	4.4
35,000-40,000	37288	37186	35005	39988	1445	8.6	400	3.9
40,000-45,000	42285	42254	40006	44976	1334	5.6	260	3.2
45,000-50,000	47264	47157	45023	49995	1500	4.2	195	3.2
50,000-55,000	52281	52062	50008	54890	1376	2.5	117	2.6
55,000-60,000	57174	57077	55047	59982	1383	1.3	60	2.4
60,000-65,000	64060	63927	60112	69557	2706	1.7	78	4.2
70,000+	94939	80960	70068	428668	45470	2.0	95	47.9
Total	28359	26076	109	428668	17176	100.0	4675	

Coefficients of variation inside each income category for Finland.

ESS categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-1,800	1187	1296	168	1767	503	1.0	29	42.4
1,800-3,600	2734	2690	1870	3585	516	1.3	40	18.9
3,600-6,000	4917	5064	3622	5968	695	2.5	75	14.1
6,000-12,000	9043	9011	6105	11974	1616	14.5	437	17.9
12,000-18,000	15197	15288	12007	17991	1680	16.7	503	11.1
18,000-24,000	20827	20674	18009	23966	1697	15.3	461	8.1
24,000-30,000	27001	27104	24002	29991	1679	13.7	413	6.2
30,000-36,000	32923	32860	30008	35989	1722	12.1	365	5.2
36,000-60,000	43888	42498	36002	59787	6198	18.9	569	14.1
60,000-90,000	69464	67030	60004	86834	7734	3.0	91	11.1
90,000-120,000	97419	95186	91358	114560	6805	0.5	15	7.0
120,000+	210764	150219	121424	654755	142371	0.5	15	67.6
Total	26815	23386	168	654755	22654	100.0	3013	
Proposed categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-5,000€	2857	2962	168	4930	1313	3.5	106	46.0
5,000-10,000	7794	7859	5064	9978	1294	10.9	327	16.6
10,000-15,000	12521	12621	10003	14992	1524	12.3	372	12.2
15,000-20,000	17462	17465	15010	19999	1477	15.0	451	8.5
20,000-25,000	22393	22295	20000	24992	1478	11.9	358	6.6
25,000-30,000	27500	27558	25004	29991	1368	11.4	344	5.0
30,000-35,000	32560	32467	30008	34995	1516	10.6	320	4.7
35,000-40,000	37513	37516	35019	39986	1398	8.5	256	3.7
40,000-45,000	42410	42491	40001	44969	1434	4.8	145	3.4
45,000-50,000	47454	47422	45011	49968	1445	3.5	105	3.0
50,000-55,000	52135	52053	50025	54971	1420	2.2	67	2.7
55,000-60,000	57101	56730	55401	59787	1304	1.4	41	2.3
60,000-65,000	63857	63805	60004	69007	2562	1.8	54	4.0
70,000+	111876	84840	70277	654755	85143	2.2	67	76.1
Total	26815	23386	168	654755	22654	100.0	3013	

Coefficients of variation inside each income category for Italy.

ESS categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-1,800	905	775	207	1653	446	1.0	45	49.2
1,800-3,600	2680	2582	1808	3572	532	1.3	60	19.9
3,600-6,000	4981	4958	3615	5991	590	5.4	249	11.8
6,000-12,000	9272	9296	6012	11989	1705	22.8	1045	18.4
12,000-18,000	14729	14706	12000	17999	1712	24.2	1108	11.6
18,000-24,000	20873	20786	18009	23993	1714	16.3	747	8.2
24,000-30,000	26842	26752	24015	29995	1738	12.9	589	6.5
30,000-36,000	32560	32359	30006	35945	1622	7.1	325	5.0
36,000-60,000	43727	41640	36080	59817	6495	8.2	375	14.9
60,000-90,000	69035	68129	60871	83809	6763	0.6	28	9.8
90,000-120,000	100256	95297	91534	119818	9897	0.2	9	9.9
120,000+	158924	163200	120218	193353	36754	0.1	3	23.1
Total	19451	16527	207	193353	12757	100.0	4583	
Proposed categories	Mean	Median	Min	Max	Std. Deviation	% of Total N	N	Coefficient of variation
-2,500€	1308	1291	207	2493	700	1.5	67	53.5
2,500-5,000	4208	4524	2516	4998	752	3.8	174	17.9
5,000-7,500	6368	6249	5035	7497	751	7.3	333	11.8
7,500-10,000	8895	8986	7511	9984	704	9.3	427	7.9
10,000-12,500	11364	11362	10003	12498	750	11.8	540	6.6
12,500-15,000	13750	13645	12529	14977	704	10.3	473	5.1
15,000-20,000	17304	17212	15002	19999	1481	16.6	762	8.6
20,000-25,000	22417	22311	20013	24997	1463	12.9	590	6.5
25,000-30,000	27386	27269	25005	29995	1468	10.4	477	5.4
30,000-35,000	32280	32137	30006	34964	1400	6.5	297	4.3
35,000-40,000	37430	37225	35038	39896	1376	3.9	181	3.7
40,000-45,000	42227	41768	40025	44945	1461	1.7	78	3.5
45,000-50,000	47419	47514	45056	49948	1393	1.6	73	2.9
50,000-55,000	52003	51995	50027	54744	1425	0.8	37	2.7
55,000-60,000	57008	56543	55056	59817	1420	0.7	34	2.5
60,000+	82802	71607	60871	193353	27805	0.9	40	33.6
Total	19451	16527	207	193353	12757	100.0	4583	

Coefficients of variation inside each income category for Portugal.

ESS categories	Mean	Median	Min	Max	Std. Devia- tion	% of Total N	N	Coefficient of variation
-1,800	1067	1008	5	1796	556	2.4	95	52.1
1,800-3,600	2744	2734	1809	3591	489	10.3	417	17.8
3,600-6,000	4834	4888	3601	5999	694	17.0	687	14.4
6,000-12,000	8924	8851	6006	11997	1736	30.9	1248	19.5
12,000-18,000	14547	14387	12002	17962	1666	20.0	810	11.5
18,000-24,000	20613	20383	18001	23986	1702	9.8	397	8.3
24,000-30,000	26601	26525	24005	29964	1692	4.5	183	6.4
30,000-36,000	32669	32594	30028	35970	1655	2.1	83	5.1
36,000-60,000	44434	42654	36055	59597	6844	2.5	100	15.4
60,000-90,000	70844	67513	60772	89750	8665	0.5	20	12.2
90,000-120,000	90073	90073	90073	90073	.	0.0	1	
120,000+	190826	190826	190826	190826	.	0.0	1	
Total	12220	9799	5	190826	10317	100.0	4042	
Proposed categories	Mean	Median	Min	Max	Std. Devia- tion	% of Total N	N	Coefficient of variation
-2,500€	1748	1891	5	2494	684	5.8	235	39.1
2,500-5,000	3760	3801	2506	4993	739	16.3	658	19.7
5,000-7,500	6143	6042	5003	7493	728	15.7	636	11.8
7,500-10,000	8742	8745	7502	9992	728	13.1	528	8.3
10,000-12,500	11264	11226	10003	12499	713	12.0	485	6.3
12,500-15,000	13706	13733	12500	14994	741	10.1	407	5.4
15,000-20,000	17248	17109	15003	19987	1462	11.6	469	8.5
20,000-25,000	22192	22025	20008	24983	1507	7.0	281	6.8
25,000-30,000	27279	27042	25022	29964	1375	3.4	138	5.0
30,000-35,000	32378	32472	30028	34929	1462	1.9	75	4.5
35,000-40,000	37257	37275	35016	39904	1394	1.0	42	3.7
40,000-45,000	42299	42065	40104	44914	1423	0.7	28	3.4
45,000-50,000	47513	47702	45220	49441	1289	0.3	13	2.7
50,000-55,000	51908	51575	50373	54968	1474	0.3	14	2.8
55,000-60,000	57549	57309	55334	59597	1427	0.3	11	2.5
60,000+	77172	69326	60772	190826	27002	0.5	22	35.0
Total	12220	9799	5	190826	10317	100.0	4042	