



20 TRGOVINA IN DRUGE STORITVENE DEJAVNOSTI  
DISTRIBUTIVE TRADE AND OTHER SERVICE ACTIVITIES

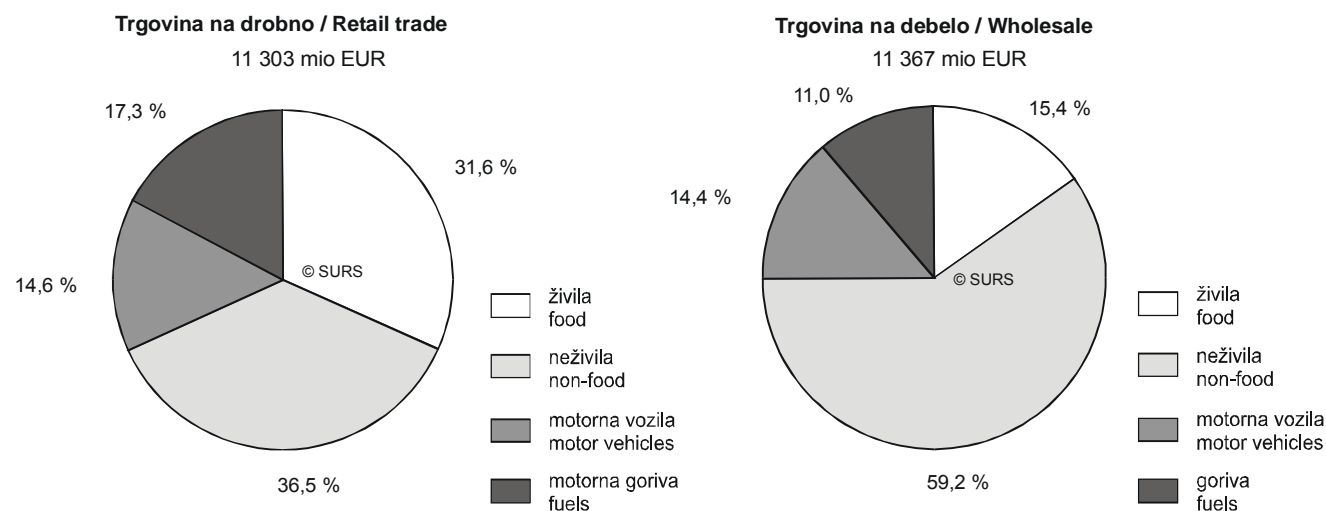
TRGOVINA NA DROBNO IN NA DEBELO, POSREDNIŠTVO, SLOVENIJA, 2007

RETAIL TRADE, WHOLESALE AND COMMISSION TRADE, SLOVENIA, 2007

- ▶ Podjetja v Sloveniji, ki se ukvarjajo s trgovinsko dejavnostjo, so v letu 2007 ustvarila 11.303 milijonov EUR prihodka s trgovino na drobno in 11.367 milijonov EUR prihodka s trgovino na debelo. Prihodek od prodaje blaga (po tekočih cenah) je bil v letu 2007 glede na leto 2006 višji tako v trgovini na drobno kot tudi v trgovini na debelo, in sicer za 9,9 % oziroma za 6,6 %.
- ▶ Največji delež prihodka od prodaje blaga je tudi v letu 2007 tako v trgovini na drobno kot v trgovini na debelo dosegla trgovina z neživili. Delež prihodka ustvarjenega s trgovino z neživili je v trgovini na drobno znašal 36,5 %, v trgovini na debelo pa kar 59,2 %.
- ▶ Trgovina na debelo je v letu 2007 na domačem in tujem trgu skupaj ustvarila 15.279 milijonov EUR prihodka. Prihodek od prodaje blaga na tujem trgu je znašal 3.912 milijonov EUR. Največji delež prihodka od prodaje na tujem trgu je ustvarila dejavnost trgovina z neživili (66,6 %), sledili sta trgovina z motornimi vozili in gorivi (25,3 %) in trgovina z živili, pijačami in tobakom (8,1 %).
- ▶ Prihodek od posredništva pri prodaji blaga v tekočih cenah je v letu 2007 znašal z davkom na dodano vrednost (DDV) 153 milijonov EUR, prihodek brez DDV pa 129 milijonov EUR.
- ▶ In 2007, enterprises in Slovenia performing trade activities achieved EUR 11,303 million of turnover without value added tax (VAT) in retail trade and EUR 11,367 million in wholesale. Compared to 2006, in 2007 the turnover without VAT (at current prices) in retail trade and also in wholesale was up by 9.9% and by 6.6%, respectively.
- ▶ In 2007, the largest share of retail trade and wholesale turnover was achieved by enterprises selling non-food. In retail trade it was 36.5%, while in wholesale it was 59.2%.
- ▶ In 2007, wholesale trade achieved on the domestic and foreign markets EUR 15,279 million of turnover without VAT. Wholesale turnover achieved on foreign markets amounted to EUR 3,912 million. In 2007, the largest share on foreign markets was achieved by wholesale with non-food (66.6%), followed by wholesale with motor vehicles and fuels (25.3%) and wholesale with food, beverages and tobacco (8.1%).
- ▶ The commission trade turnover including VAT (at current prices) was in 2007 EUR 153 million, while the turnover without VAT was EUR 129 million.

Slika 1: Prihodek od prodaje blaga v trgovini na drobno in v trgovini na debelo, Slovenija, 2007

Chart 1: Turnover without value added tax in retail trade and in wholesale, Slovenia, 2007



Trgovina na drobno je v letu 2007 ustvarila 11.303 milijonov EUR prihodka. Največji delež prihodka od prodaje blaga v trgovini na drobno je ustvarila trgovina z neživili (36,5 %), sledili sta trgovina z živili, s pijačami in tobakom (31,6 %) in trgovina z motornimi gorivi (17,3 %). Najmanjši delež prihodka od prodaje v trgovini na drobno je v letu 2007 ustvarila trgovina z motornimi vozili (14,6 %).

Z vidika posameznih skupin trgovinske dejavnosti je v trgovini na drobno v letu 2007 glede na leto 2006 najvišjo rast prihodka od prodaje dosegla trgovina z neživili (12,7 %), sledila je trgovina z živili, s pijačami in tobakom (8,6 %); najnižjo rast prihodka od prodaje pa je dosegla trgovina z motornimi vozili in gorivi (8,2 %).

Trgovina na debelo je na domačem trgu v letu 2007 ustvarila 11.367 milijonov EUR prihodka. Največji delež prihodka od prodaje blaga je v trgovini na debelo ustvarila trgovina z neživili (59,2 %), sledili sta trgovina z živili, pijačami in tobakom (15,4 %), trgovina z motornimi vozili (14,4 %) ter trgovina z motornimi gorivi (11,0 %).

Prihodek od prodaje blaga v trgovini na debelo se je v letu 2007 v primerjavi s predhodnim letom povečal v trgovini z neživili (za 7,1 %) in v trgovini z motornimi vozili in gorivi (za 10,4 %), v trgovini z živili, pijačami in tobakom pa se je zmanjšal (za 0,9 %).

In 2007 retail trade achieved EUR 11,303 million of turnover without value added tax (VAT). The largest share of retail trade turnover was achieved in retail trade with non-food (36.5%), followed by retail trade with food, beverages and tobacco (31.6%) and retail trade with motor fuels (17.3%). In 2007, the lowest share of retail trade turnover was achieved in retail trade with motor vehicles (14.6%).

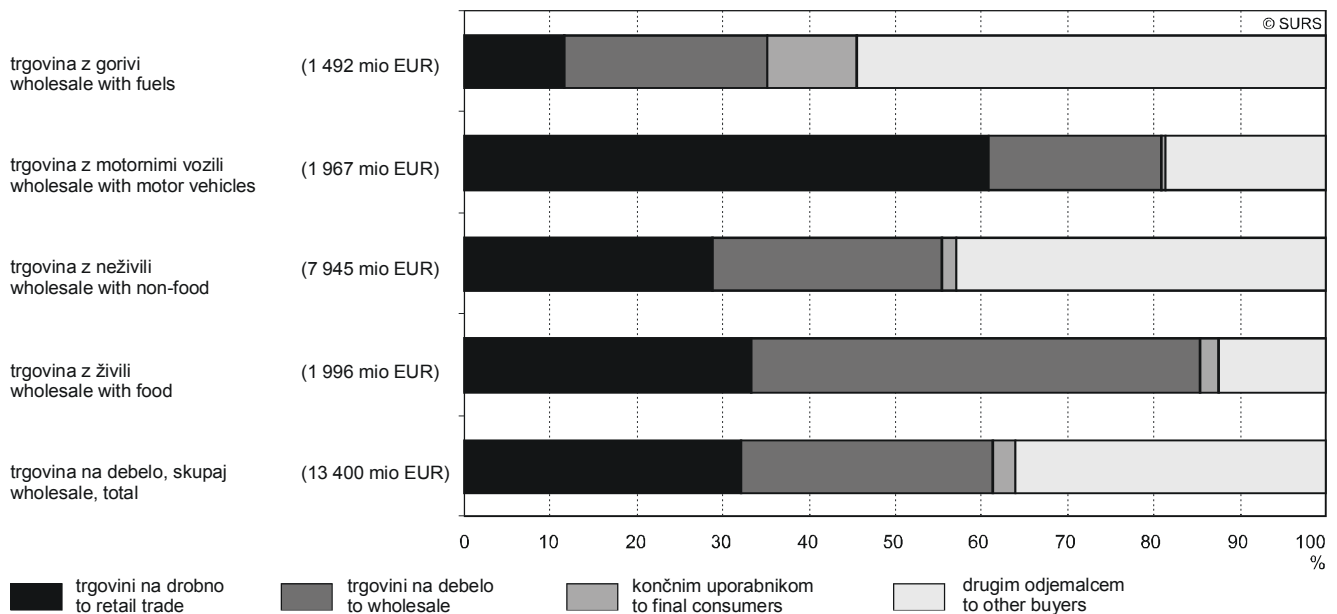
As regards retail trade activities, compared to 2006, in 2007 the highest growth of turnover without VAT was registered in retail trade with non-food (12.7%), followed by retail trade with food, beverages and tobacco (8.6%) while the lowest growth of turnover without VAT was achieved in retail trade with motor vehicles and fuels (8.2%).

In 2007 wholesale trade achieved on domestic market EUR 11,367 million of turnover without value added tax (VAT). The largest share of wholesale turnover was achieved in wholesale with non-food (59.2%), followed by wholesale with food, beverages and tobacco (15.4%), wholesale with motor vehicles (14.4%) and wholesale with fuels (11.0%).

Compared to the previous year, in 2007 the wholesale turnover without VAT in wholesale with non-food was up by 7.1%, in wholesale with motor vehicles and fuels it was up by 10.4%, while in wholesale with food, beverages and tobacco it was down by 0.9%.

## Slika 2: Vrednost prodaje v trgovini na debelo po vrstah kupcev in po skupinah trgovinske dejavnosti, Slovenija, 2007

Chart 2: Wholesale turnover including value added tax by buyers and by groups of wholesale activities, Slovenia, 2007



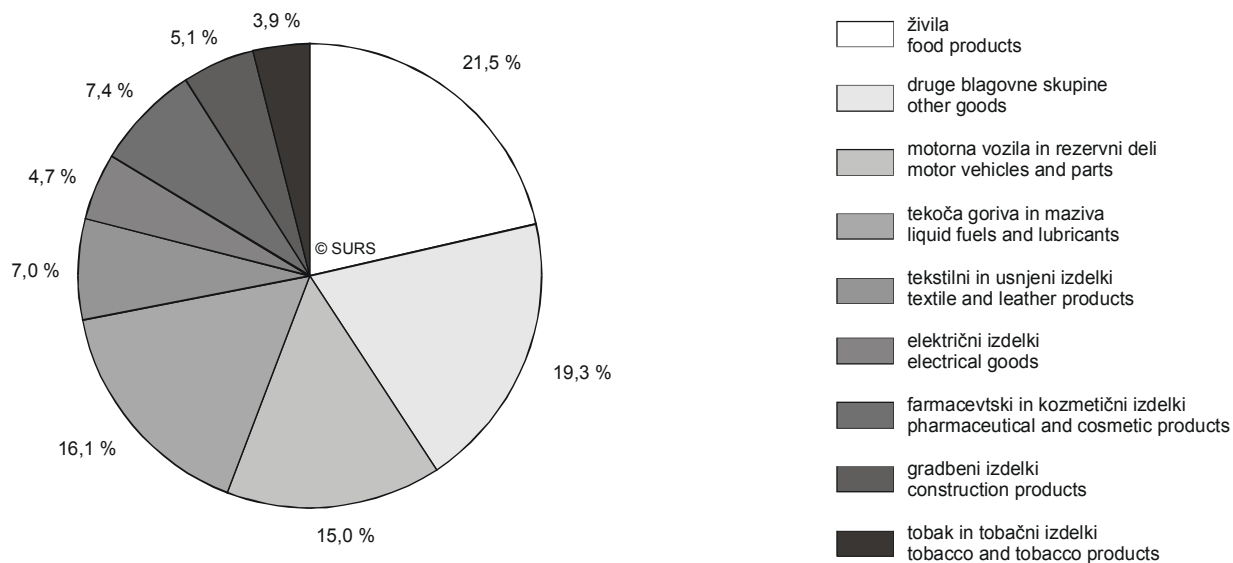
Vrednost prodaje blaga v trgovini na debelo je v letu 2007 znašala 13.400 milijonov EUR. Največji delež vrednosti prodaje je trgovina na debelo ustvarila s prodajo blaga drugim odjemalcem (36,1 %), sledila je prodaja trgovini na drobno (32,2 %), trgovini na debelo (29,1 %) in končnim uporabnikom (2,6 %).

Z vidika posameznih skupin trgovinske dejavnosti je trgovina na debelo z živili ustvarila največji delež prihodka z DDV s prodajo blaga trgovini na debelo (52,1 %), trgovina na debelo z motornimi vozili in gorivi s prodajo trgovini na drobno (60,9 %), trgovina na debelo z neživili ter trgovina na debelo z gorivi pa s prodajo drugim odjemalcem (42,9 % oziroma 54,4 %).

In 2007 turnover including value added tax (VAT) in wholesale was EUR 13,400 million. The largest share of wholesale turnover including VAT was achieved by selling goods to other buyers (36.1%), followed by selling to retail trade (32.2%), to wholesale (29.1%) and to final consumers (2.6%).

As regards groups of wholesale activities, wholesale with food achieved the largest share of wholesale turnover including VAT by selling goods to wholesale (52.1%), wholesale with motor vehicles by selling goods to retail trade (60.9%), while wholesale with non-food and wholesale with fuels achieved the largest share by selling goods to other buyers (42.9% and 54.4%, respectively).

**Slika 3: Vrednost prodaje v trgovini na drobno po blagovnih skupinah, Slovenija, 2007**  
Chart 3: Retail trade turnover including value added tax by commodity groups, Slovenia, 2007



V letu 2007 je vrednost prodaje blaga v trgovini na drobno znašala 13.185 milijonov EUR.

Največji delež vrednosti prodaje med posameznimi blagovnimi skupinami je bil v letu 2007 dosežen s prodajo živil (ta obsega prodajo hrane, brezalkoholnih in alkoholnih pijač), in sicer 21,5 %. Pomembna deleža vrednosti prodaje sta bila dosežena tudi s prodajo tekočih goriv in maziv (16,1 %) ter s prodajo motornih vozil in rezervnih delov (15,0 %). Sledila je prodaja farmacevtskih in kozmetičnih izdelkov (7,4 %), pa tekstilnih in usnjenih izdelkov (7,0 %), gradbenih izdelkov (5,1 %), električnih izdelkov (4,7 %) ter tobaka in tobačnih izdelkov (3,9 %). Med drugimi blagovnimi skupinami, te so predstavljale 19,3 % vrednosti celotne prodaje v trgovini na drobno, je največji delež vrednosti prodaje dosegla skupina s kovinskimi izdelki (3,3 %).

In 2007 turnover including value added tax (VAT) in retail trade was EUR 13,185 million.

As regards commodity groups in retail trade, the largest share in 2007 was achieved by selling food products which include food, non-alcoholic and alcoholic beverages (21.5%). Significant shares of retail trade turnover including VAT were also achieved in groups liquid fuels and lubricants (16.1%) and motor vehicles and parts (15.0%). Pharmaceutical and cosmetic products achieved a share of 7.4% of retail trade turnover including VAT, followed by textile and leather products (7.0%), construction products (5.1%), electrical goods (4.7%) and tobacco products (3.9%). Among other commodity groups, which created 19.3% of total retail trade turnover including VAT, the largest share was achieved by the group metal products (3.3%).

**1. Prihodek od prodaje v trgovini na drobno, v trgovini na debelo ter v posredništvu pri prodaji, Slovenija, 2007**  
Turnover in retail trade, in wholesale and in commission trade, Slovenia, 2007

	Prihodek od prodaje (1000 EUR) Turnover (1000 EUR)		
	skupaj z DDV including VAT	brez DDV without VAT	
Trgovina na drobno	13185366	11302888	Retail trade
Trgovina na debelo	13400045	11366991	Wholesale
Posredništvo	152516	128978	Commission trade

## 2. TRGOVINA NA DROBNO, SLOVENIJA, 2007

### RETAIL TRADE, SLOVENIA, 2007

#### 2.1 Prihodek od prodaje in število prodajal po skupinah trgovinske dejavnosti, Slovenija, 2007

##### Turnover and number of retail stores by retail trade activities, Slovenia, 2007

	Prihodek od prodaje (1000 EUR) Turnover (1000 EUR)		Število prodajal Number of retail stores	
	skupaj z DDV including VAT	brez DDV without VAT		
<b>Skupaj</b>	<b>13185366</b>	<b>11302888</b>	<b>11502</b>	<b>Total</b>
<b>Trgovine z živili, pijačami, tobakom</b>	<b>4055304</b>	<b>3577030</b>	<b>2848</b>	<b>Retail trade with food, beverages, tobacco</b>
Živila, pijače (specializirane prodajalne)	174968	158635	603	Food beverages (specialized stores)
Tobak (specializirane prodajalne)	175862	147725	144	Tobacco (specialized stores)
Nespecializirane prodajalne, pretežno z živili	3704473	3270670	2101	Non-specialized stores, predominantly with food
<b>Trgovine z neživili</b>	<b>4848508</b>	<b>4123669</b>	<b>7285</b>	<b>Retail trade with non-food</b>
Tekstil, oblačila, usnjeni izdelki (specializirane prodajalne)	693420	579121	2501	Textile, leather products (specialized stores)
Pohištvo, gospodinjiski aparati, gradbeni material (specializirane prodajalne)	1733953	1447382	1331	Furniture, household equipment, construction material (specialized stores)
Lekarne	522081	477627	268	Pharmacies
Druge specializirane prodajalne, pretežno z neživili	1461147	1243620	2690	Other specialized stores predominantly with non-food
Nespecializirane prodajalne, pretežno z neživili	437907	375918	495	Non-specialized stores predominantly with non-food
<b>Trgovine z motornimi vozili in gorivi</b>	<b>4281555</b>	<b>3602189</b>	<b>1369</b>	<b>Retail trade with motor vehicles and fuels</b>
Motorna vozila	1965739	1646051	899	Motor vehicles
Motorno gorivo	2315815	1956138	471	Fuels

#### 2.2 Vrednost prodaje po vrstah kupcev, Slovenija, 2007

Turnover including value added tax by kind of buyers, Slovenia, 2007

	Vrednost po skupinah trgovinske dejavnosti (1000 EUR) Value by groups of retail trade activities (1000 EUR)					
	skupaj total	živila food	neživila non-food	motorna vozila motor vehicles	motorna goriva fuels	
<b>Skupaj</b>	<b>13185366</b>	<b>4055304</b>	<b>4848508</b>	<b>1965739</b>	<b>2315815</b>	<b>Total</b>
Končni potrošniki	10602353	3789860	3590866	1111873	2109754	Final consumers
Podjetja in druge organizacije	2583013	265444	1257642	853866	206061	Enterprises and other organisations

#### 2.3 Vrednost prodaje po blagovnih skupinah in skupinah trgovinske dejavnosti, Slovenija, 2007

Turnover including value added tax by commodity groups and groups of retail trade activities, Slovenia, 2007

	Vrednost po skupinah trgovinske dejavnosti (1000 EUR) Value by groups of retail trade activities (1000 EUR)					
	skupaj total	trgovina z živili, s pijačami, tobakom na drobno retail trade with food, beverage, tobacco	trgovina z neživili na drobno retail trade with non- food	trgovina z vozili na drobno retail trade with vehicles	trgovina z gorivom na drobno retail trade with fuels	
<b>Skupaj</b>	<b>13185366</b>	<b>4055304</b>	<b>4848508</b>	<b>1965739</b>	<b>2315815</b>	<b>Total</b>
Hrana	2137715	2012462	82461	533	42259	Food
Brezalkoholne pijače (kava, čaj, kakav, sokovi vseh vrst, mineralne vode itd.)	387351	350126	18846	N	17954	Non-alcoholic bever. (coffee, tea, cocoa, juices, mineral water, etc.)
Alkoholne pijače	304965	278077	11589	N	15072	Alcoholic beverages
Tobak in tobačni izdelki	510257	341341	55571	N	113336	Tobacco and tobacco products
Oblačila	646205	47267	598290	N	5	Clothes

M – manj natančna ocena – previdna uporaba / less precise estimate – use with caution

N – za objavo premalo natančna ocena / too unprecise estimate to be published



### 2.3 Vrednost prodaje po blagovnih skupinah in skupinah trgovinske dejavnosti, Slovenija, 2007 (nadaljevanje)

Turnover including value added tax by commodity groups and groups of retail trade activities, Slovenia, 2007 (continued)

	Vrednost po skupinah trgovinske dejavnosti (1000 EUR)					
	Value by groups of retail trade activities (1000 EUR)					
	skupaj total	trgovina z živili, s pijačami, tobakom na drobno retail trade with food, beverage, tobacco	trgovina z neživili na drobno retail trade with non- food	trgovina z vozili na drobno retail trade with vehicles	trgovina z gorivom na drobno retail trade with fuels	
Obutev	207516	7911	199307	N	-	Footwear
Pohištvo (tudi vrtno, brez pisarniškega), žimnice, svetila, slike, kipi	339858	30845 <sup>M</sup>	309012	-	-	Furniture (exc. official), mattresses, lamps, pictures, sculptures
Preproge, talne obloge	40075	N	37827	-	155	Carpets, furs
Tekstil in pribor, tekstil za gospodinjstvo (posteljnina, brisače, zavese itd.)	74268	22262 <sup>M</sup>	52005	-	-	Textile for househ. and access. (bed clothes, towels, curtains, etc.)
Izdelki, oprema za gospodinjstvo (steklenina, jedilni pribor, posoda, neelektrični aparati itd.)	148343	100422	47380 <sup>M</sup>	N	158	Household equipment, (dishes, set, glass, non electrical apparatus, etc.)
Električni gospodinjnski aparati (pralni stroji, hladilniki, sesalniki, likalniki itd.)	326040	55793 <sup>M</sup>	270166	N	N	Elec. househ. machinery and devices (wash. mach., freezers, etc.)
Električne naprave za osebno nego (sušilniki za lase, brivniki itd.)	32016	5687 <sup>M</sup>	26329	-	-	Electrical gears for personal tendance (hair dryers, shavers, etc.)
Telefonska, telefaks oprema, telefonske tajnice	114006	17443 <sup>M</sup>	86311	-	10251	Telephone and fax apparatus, etc.
Radio, TV-aparati, videorekorderji	153262	40629	112633	-	-	Radio sets, TV and other products, videorecorders
Knjige, časopisi, revije, tiskovine (koledarji, posterji), pripomočki za pisanje in risanje	250178	60971 <sup>M</sup>	178960	N	10172	Books, newspapers, magazines, other paper goods, school and office supplies
Fotoaparati, videokamere, projektorji za diapozitive, teleskopi itd. ter ustrezni pripomočki (zasloni, filmi, leče itd.)	28559	6127	22431	-	-	Cameras, videocameras, projectors, telescopes and accessories (films, screens, lenses, etc.)
Pisarniško pohištvo in oprema, osebni računalniki, tiskalniki, programska oprema, žepni kalkulatorji, pisalni stroji	138927	9288	129632	N	-	Office furniture, equipment, computers, printers, software, calculators, typing machines
Kasete, plošče, videokasete, diskete, CD-romi (razen video iger), filmi, bliskavice	20885	5525 <sup>M</sup>	12681	N	2677	Musical and video tapes, discs, (excl. video-games), films
Glasbeni instrumenti	6122 <sup>M</sup>	63 <sup>M</sup>	6058 <sup>M</sup>	-	-	Musical instruments
Športna oprema (tudi za kampiranje)	147112	55320 <sup>M</sup>	90493 <sup>M</sup>	N	497	Sport products, camping equipment
Igre, igrače (tudi video igre)	78279	34113	42575	-	1590	Toys, playing resources (incl. video-games)
Cvetje, semena, sadike	152941	17794 <sup>M</sup>	134765 <sup>M</sup>	-	381 <sup>M</sup>	Flowers, lings
Hišne živali ter hrana, zdravila in pripomočki za nego živali	70928	28833	41041	-	1054	Pets and food for them, remedies and accessor. for tendance
Zdravila, terapevtski in ortopedski pripomočki (tudi oprema za prvo pomoč, leče očala z dioptrijo, slušni aparati, invalidski vozički itd.)	552547	209 <sup>M</sup>	552338	-	-	Medical and pharmaceutical products (incl. medicinal herbs)
Kozmetične in toaletne potrebščine (kreme, ličila, mila, glavniki itd.)	421327	242326	176827	N	2005	Cosmetics, perfumes,
Ure, nakit, dragi kamni	46328 <sup>M</sup>	826 <sup>M</sup>	45502 <sup>M</sup>	0	-	Clocks, jewelery, precious stones
Potovalni kovčki, torbe, denarice, otroški vozički in avtosedeži, dežniki, sončna očala, stenski termometri in barometri itd.)	32235	4759	26928	0	547	Bags, wollets, baby push carts and car seats, umbrellas, sun glasses, wall thermometers and barometers
Kemični izdelki, izdelki za vzdrževanje stanovanj (barve, laki, ometi itd.) tapete, okensko steklo itd.	173146	14951 <sup>M</sup>	155747	N	N	Chemical goods, paints, varnishes, requirements, cleansing wallpapers, window glass
Gradbeni izdelki (cement, opeka, izolacija itd.), sanitarni, inštalacijski in ogrewni material	666076	59026 <sup>M</sup>	606404	-	646	Construction, sanitary installation and warming goods, ceramics
Kovinski izdelki, orodje (vrtalniki, žage kosilnice, kultivatorji, mreže za ograje itd.)	435423	36587 <sup>M</sup>	396941	1847	48 <sup>M</sup>	Metal machinery (incl. agricultural machinery)
Čistila, drugi pripomočki za vzdrževanje čistoče (pralni praški, mehčalci serviete, filtri, vrečke za sesalnike, obešalniki itd.)	156162	141956 <sup>M</sup>	14107	N	73	Cleaners, detergents, filters, bags for dust suckers, racks
Kurilno olje	176364	-	24896	-	151467	Diesel oil
Premog, drva, plinske jeklenke	79231	2013 <sup>M</sup>	60247	-	16970	Coal, gas container, fire wood
Osebna motorna vozila in motorna kolesa	1629441	6 <sup>M</sup>	N	1624408	-	Motor vehicles, motorcycles
Rezervni deli, oprema za motorna vozila	352879	4844 <sup>M</sup>	N	316708	16958	Parts and accessories for motor vehicles
Kolesa	27961	2524 <sup>M</sup>	N	5018	-	Bicycles
Motorna goriva, maziva, zavorna, hladilna tekočina	1942323	3442 <sup>M</sup>	18772	12285	1907823	Fuels
Starine, rabljeno blago, tudi knjige	161 <sup>M</sup>	-	N	-	-	Curios, second-hand goods incl. books
Drugo	177955 <sup>M</sup>	11432 <sup>M</sup>	N	314	2751	Other

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution

N – za objavo premalo natančna ocena / too unprecise estimate to be published



### 3. TRGOVINA NA DEBELO, SLOVENIJA, 2007 WHOLESALE, SLOVENIA, 2007

#### 3.1 Prihodek od prodaje na domačem trgu po skupinah trgovske dejavnosti, Slovenija, 2007 Turnover achieved on domestic market by wholesale activities, Slovenia, 2007

	Prihodek od prodaje (1000 EUR) Turnover (1000 EUR)		
	skupaj z DDV including VAT	brez DDV without VAT	
<b>Skupaj</b>	<b>13400045</b>	<b>11366991</b>	<b>Total</b>
<b>Trgovina z živili, pijačami, tobakom</b>	<b>1996067</b>	<b>1745123</b>	<b>Wholesale with food, beverages, tobacco</b>
Živila, pijače (specializirane prodajalne)	760651	685766	Food, beverages (specialized stores)
Tobak (specializirane prodajalne)	657457	548705	Tobacco (specialized stores)
Nespecializirane prodajalne, pretežno z živili	577958	510653	Non-specialized sales, predominantly with food
<b>Trgovina z neživili</b>	<b>7945121</b>	<b>6733533</b>	<b>Wholesale with non-food</b>
Tekstil, usnjeni izdelki	271109	226448	Textile, leather products (specialized stores)
Farmacevtski izdelki	1216387	1090325	Pharmaceutical goods
Drugi izdelki za široko porabo	1403193	1176316	Other household goods
Kmetijske surovine in žive živali	270382	245198	Agricultural raw materials and live animals
Rude, kovine, kovinski proizvodi, inštalacijski material	1743821	1453856	Metals, metal ores and hardware
Les, gradbeni material, sanitarna oprema	903668	753495	Wood, constructing materials and sanitary equipment
Kemični proizvodi in drugi polizdelki, ostanki in odpadki	641825	540069	Chemical products and other intermediate products, waste and scrap
Stroji in naprave za gradbeništvo, industrijo in kmetijstvo	843109	702996	Machine-tools, machinery for construction, industry and agriculture
Pisarniški stroji in računalniška oprema	582110	485065	Office machinery and computer equipment
Druga trgovina na debelo	69518 <sup>M</sup>	59764 <sup>M</sup>	Other wholesale
<b>Trgovina z motornimi vozili in gorivi</b>	<b>3458857</b>	<b>2888335</b>	<b>Wholesale with motor vehicles and fuels</b>
Motorna vozila	1967114	1640535	Motor vehicles
Trda, tekoča in plinasta goriva	1491743	1247800	Solid, liquid and gaseous fuels

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution

#### 3.2 Vrednost prodaje po vrstah kupcev in po skupinah trgovske dejavnosti, Slovenija, 2007 Turnover including value added tax by buyers and by groups of wholesale activities, Slovenia, 2007

	Vrednost prodaje po skupinah trgovske dejavnosti (1000 EUR) Turnover including value added tax by groups of activity (1000 EUR)					
	skupaj total	trgovina z živili wholesale with food	trgovina z neživili wholesale with non- food	trgovina z motornimi vozili wholesale with motor vehicles	trgovina z motornimi gorivi wholesale with fuels	
<b>Skupaj</b>	<b>13400045</b>	<b>1996067</b>	<b>7945121</b>	<b>1967114</b>	<b>1491743</b>	<b>Total</b>
Trgovina na drobno	4311555	662380	2279988	1198143	171043	Retail trade
Trgovina na debelo	3903990	1039751	2120556	391284	352399	Wholesale
Končni uporabniki	349589	45601	137281	10488 <sup>M</sup>	156219	Final consumers
Drugi odjemalci <sup>1)</sup>	4834912	248335	3407296	367199	812081	Other buyers <sup>1)</sup>

1) Netrgovinska podjetja in neproizvodne organizacije (vojska, šole, bolnišnice ...), ki bodo blago porabile zase.  
Non-trade enterprises and non-production organizations (army, schools, hospitals, ...) who will use the purchased goods by themselves.

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution

**3.3 Prihodek od prodaje v Sloveniji in na tujem trgu po skupinah trgovinske dejavnosti, Slovenija, 2007**  
Turnover achieved on domestic and foreign markets by groups of wholesale activities, Slovenia, 2007

	Vrednost / Value (1000 EUR)		
	skupaj Slovenija in tujina total Slovenia and foreign markets	tuji trg foreign market	
<b>Skupaj</b>	<b>15278951</b>	<b>3911960</b>	<b>Total</b>
<b>Trgovina z živili, s pijačami, tobakom</b>	<b>2061810</b>	<b>316686</b>	<b>Wholesale with food, beverages, tobacco</b>
Živila, pijače (specializirane prodajalne)	933496	247730	Food beverages (specialized stores)
Tobak (specializirane prodajalne)	549478	773	Tobacco (specialized stores)
Nespecializirane prodajalne, pretežno z živili	578836	68183	Non-specialized sales, predominantly with food
<b>Trgovina z neživili</b>	<b>9340117</b>	<b>2606584</b>	<b>Wholesale with non-food</b>
Tekstil, usnjeni izdelki	431510	205062	Textile, leather products (specialized stores)
Farmacevtski izdelki	1370241	279915	Pharmaceutical goods
Drugi izdelki za široko porabo	1672914	496598	Other household goods
Kmetijske surovine in žive živali	324877	79679	Agricultural raw materials and live animals
Rude, kovine, kovinski proizvodi, inštalacijski material	2297439	N	Metals, metal ores and hardware
Les, gradbeni material, sanitarna oprema	912338	158842	Wood, constructing materials and sanitary equipment
Kemični proizvodi in drugi polizdelki, ostanki in odpadki	741612	201542	Chemical products and other intermediate products, waste and scrap
Stroji in naprave za gradbeništvo, industrijo in kmetijstvo	912393	209397	Machine-tools, machinery for construction, industry and agriculture
Pisarniški stroji in računalniška oprema	603286	118221	Office machinery and computers
Druga trgovina na debelo	73507 <sup>M</sup>	N	Other wholesale
<b>Trgovina z motornimi vozili in gorivi</b>	<b>3877024</b>	<b>988689</b>	<b>Wholesale with motor vehicles and fuels</b>
Motorna vozila	2220173	579638	Motor vehicles
Trda, tekoča in plinasta goriva	1656852	409052	Solid, liquid and gaseous fuels

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution  
<sup>N</sup> – za objavo premalo natančna ocena / too unprecise estimate to be published

**3.4 Vrednost prodaje po blagovnih skupinah in skupinah trgovinske dejavnosti, Slovenija, 2007**  
Turnover including value added tax by commodity groups and groups of wholesale activities, Slovenia, 2007

	Vrednost prodaje po skupinah trgovinske dejavnosti (1000 EUR) Turnover including value added tax by groups of activity (1000 EUR)					
	skupaj total	trgovina z živili, pijačami, tobakom na debelo whole- sale trade with food, beve- rages, tobacco	trgovina z neživili na debelo whole-sale trade with non-food	trgovina z vozili na debelo whole-sale trade with vehicles	trgovina s trdnimi, tekočimi, plinastimi gorivi na debelo wholesale trade with fuels	
<b>Skupaj</b>	<b>13400045</b>	<b>1996067</b>	<b>7945121</b>	<b>1967114</b>	<b>1491743</b>	<b>Total</b>
Kmetijske surovine (semena, krma, kože, surovi tobak, cvetje) in žive živali	280053	10074	269979	-	-	Grain, seeds, animal feeds, flowers, plants, live animals, hides, skins and leather
Živila	959874	917468	42406	-	-	Food
Pijače (alkoholne in brezalkoholne)	235701	224407	11294	-	-	Beverages (alcoholic and non-alcoholic)
Tobačni izdelki	703989	699668	N	-	-	Tobacco products
Tekstil, oblačila, obutev	278179	1494 <sup>M</sup>	273722	2963 <sup>M</sup>	-	Textile, clothing, footwear
Električni gospodinjnski aparati (pralni stroji, hladilniki, sesalniki, likalniki itd.)	323587	9041 <sup>M</sup>	312753	N	108	Electric household machinery and devices (washing machines, freezers)
Električne naprave za osebno nego (sušilniki za lase, brivniki itd.)	27061	N	26311 <sup>M</sup>	-	-	Electric gears for personal tendance (hair dryers, shavers...)
Radio, TV aparati, videorekorderji, plošče, kasete itd.	155955	N	154180	N	-	Radio sets, TV and other products, videorecorders, musical and video tapes, discs...

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution  
<sup>N</sup> – za objavo premalo natančna ocena / too unprecise estimate to be published



**3.4 Vrednost prodaje po blagovnih skupinah in skupinah trgovinske dejavnosti, Slovenija, 2007 (nadaljevanje)**

Turnover including value added tax by commodity groups and groups of wholesale activities, Slovenia, 2007 (continued)

	Vrednost prodaje po skupinah trgovinske dejavnosti (1000 EUR)					
	Turnover including value added tax by groups of activity (1000 EUR)					
skupaj total	trgovina z živili, s pijačami, tobakom na debelo wholesale trade with food, beverages, tobacco	trgovina z neživili na debelo whole- sale trade with non- food	trgovina z vozili na debelo whole- sale trade with vehicles	trgovina s trdnimi, tekočimi, plinastimi gorivi na debelo wholesale trade with fuels		
Fotoaparati, videokamere, projektorji za diapozitive, teleskopi ter ustrezni pripomočki (zasloni, filtri, leče itd.)	52359	N	52272 <sup>M</sup>	-	-	Cameras, videocameras, projectors, telescopes and accessories (films, screens, lenses,...)
Pisarniški stroji in računalniška oprema	554333	743 <sup>M</sup>	553590	-	-	Office machinery and computers
Porcelan, svetila, steklenina	63118	15195	47924	-	-	Porcelain, lamps, glass
Parfumi, kozmetika	274663	33451 <sup>M</sup>	241209	-	3	Perfumes, cosmetics
Farmacevtski izdelki, medicinski instrumenti, ortopedski pripomočki	1187261	0	1187261	-	-	Medical and pharmaceutical products
Pohištvo, preproge, talne obloge in drugi neelektrični predmeti za gospodinjstvo	162577	N	155067	-	154	Furniture, carpets, furs
Pisalne potrebščine, knjige, revije, časopisi	209539	6720 <sup>M</sup>	202806	N	-	School and office supplies, books, newspapers, magazines
Fotografski material, ure, nakit, galanterija (iz usnja, lesa, protja, plute), potovalne torbe, dežniki	91038 <sup>M</sup>	11329	79709 <sup>M</sup>	-	-	Photographic material, clocks, jewelry, fancy goods, bags, umbrellas
Glasbila, igre, igrače, športna oprema, kolesa	114076	14990	99075	12	-	Musical instruments, toys, playing resources, sport products, bicycles
Kemični izdelki, izdelki za vzdrževanje stanovanj (barve, laki, ometi itd., čistila, tapete, okensko steklo itd.)	624753	22813 <sup>M</sup>	601890	N	10	Chemical goods, paints, varnishes, requirements, cleansing wallpapers, window glass, etc.
Gradbeni izdelki (cement, opeka, izolacija itd. in gradbeni material)	676196	N	675767	N	-	Construction
Sanitarna oprema, sanitarni, inštalacijski in ogrevni material, elektromaterial, naprave za ogrevanje	669963	6303 <sup>M</sup>	663244	N	5	Sanitary installation and warming goods, electro material
Kovinski izdelki (finalna kovinski izdelki – vijaki, okovja itd.)	617610	-	611169	N	1447	Metal machinery (final - screws, metal parts, etc.)
Orodje (vrtalniki, žage, kosilnice, kultivatorji, mreže in ograje itd.)	93522	N	85532	N	-	Tools (saws, mowers, cultivators, etc.)
Les, kovine in rude	464261	3966	459508	N	-	Wood, metals, ores
Obdelovalni in gradbeni stroji, stroji za tekstilno industrijo, drugi stroji in naprave za industrijo, trgovino, navigacijo	688154	N	679159	8946 <sup>M</sup>	4	Machines and equipment for construction, textile and other industry, trade and navigation
Kmetijski stroji, priključki, kmetijsko orodje	128858	N	127432	369	-	Machines and equipment for agriculture
Drugi polizdelki (tekstilna vlakna, papir itd.), ostanki in odpadki, material za reciklažo	194582	N	194549	4 <sup>M</sup>	-	Other semi-products, waste and oddments
Trda, tekoča in plinasta goriva	1459129	N	2705	1162 <sup>M</sup>	1454693	Fuels
Motorna vozila, rezervni deli in oprema za motorna vozila	1938940	19	22508	1881094	35318	Motor vehicles and parts and accessories for motor vehicles
Motorna kolesa, rezervni deli in oprema za motorna kolesa	52171 <sup>M</sup>	N	329	51770 <sup>M</sup>	-	Motorcycles and parts and accessories for motorcycles
Drugo	118542	4109	107447	N	-	Other

<sup>M</sup> – manj natančna ocena – previdna uporaba / less precise estimate – use with caution  
<sup>N</sup> – za objavo premalo natančna ocena / too unprecise estimate to be published

**OPOMBA**

Zaradi zaokroževanja se seštevki vedno ne ujemajo.

**REMARK**

The figures are rounded, so the sums might not be totally correct.





## STATISTIČNA ZNAMENJA

-	ni pojava
...	ni podatka
∅	povprečje
0	podatek je manjši od 0,5 dane merske enote
0,0	podatek je manjši od 0,05 dane merske enote
+	in več (let, članov ...)
1)	oznaka za opombo pod tabelo
M	manj natančna ocena – previdna uporaba
N	za objavo premalo natančna ocena
Z	podatek zaradi zaupnosti ni objavljen

## METODOLOŠKA POJASNILA

### Namen statističnega raziskovanja

je letni prikaz podatkov o trgovinski mreži, vrednosti prihodka od prodaje blaga in materiala po dejavnostih in blagovnih skupinah v trgovini na drobno in na debelo ter o prihodku od posredništva pri prodaji blaga.

### Statistična enota opazovanja

je vsak poslovni objekt ali le njegov del (podjetje, družba, podjetnik posameznik, poslovna enota), ki se ukvarja s trgovinsko dejavnostjo. Podatke nam sporočajo podjetja, katerih glavna dejavnost je trgovina, pa tudi podjetja z drugimi dejavnostmi, vendar se tu prikazani podatki o teh podjetjih nanašajo vedno le na tisti del njihove dejavnosti, ki se lahko uvršča v trgovino (nakup blaga za nadaljnjo prodajo in dejanska prodaja tega blaga). Notranjih prodajnih tokov med trgovino na debelo in trgovino na drobno v sestavljenem podjetju ne zajemamo; kot prihodek se šteje le vrednost prodaje zunanjim kupcem.

### Statistično zajetje

Trgovinska dejavnost v tej publikaciji obsega področje G iz Standardne klasifikacije dejavnosti (SKD 2002), razen skupin Popravila izdelkov široke porabe in Vzdrževanje in popravila motornih vozil ter razreda Trgovina na drobno na tržnicah in stojnicah. Tudi storitve, opravljene v prometu blaga, ki jih je mogoče posebej prikazati, niso zajete.

Ker je opazovana dejavnost t. i. čista trgovinska dejavnost (ne glede na to, ali jo podjetje opravlja kot svojo glavno ali stransko dejavnost), je oddelek SKD 50 (prodaja motornih vozil in prodaja motornih goriv na drobno) smiselno razdeljen na tri opazovane sklope dejavnosti: na prodajo na drobno, prodajo na debelo in posredništvo pri prodaji. Zato je taka razdelitev drugačna od razdelitve, uporabljene v mesečnih Prvih objavah z naslovom Prihodek od prodaje v trgovini na drobno in Prihodek od prodaje v trgovini.

Podatke, na podlagi katerih smo pripravili ocene za objavo, smo pridobili z raziskovanjem TRG/L. Raziskovanje je vzorčno; to pomeni, da podatke pridobimo iz vzorca podjetij, kajti v praksi ni mogoče pridobiti podatkov od vseh poslovnih subjektov z omenjenimi dejavnostmi. Pri določitvi podjetij, ki smo jih vključili v raziskovanje, smo uporabili podatke iz Poslovnega registra Slovenije, iz zaključnih računov za leto 2006, iz Statističnega registra delovno aktivnega prebivalstva ter podatke, ki so nam jih sporočala podjetja, sodelujoča v raziskovanju v preteklem letu. Iz vzorčnega okvira 11736 podjetij je bilo za sodelovanje v omenjenem raziskovanju v letu 2007 izbranih 3770 podjetij. Vzorec je bil stratificiran enostopenjski, stratificiran glede na skupine dejavnosti in velikostne razrede, določene s prihodkom in številom zaposlenih.

Med 3770 podjetji, izbranimi v vzorec za raziskovanje v letu 2007, se je za 289 podjetij izkazalo, da so neustrezna oz. neaktivna, 513 enot pa na

## STATISTICAL SIGNS

-	no occurrence of event
...	data not available
∅	average
0	value not zero but less than 0.5 of the unit employed
0,0	value not zero but less than 0.05 of the unit employed
+	and more (years, members...)
1)	footnote
M	less precise estimate – use with caution
N	too unprecise estimate to be published
Z	data not published because of confidentiality

## METHODOLOGICAL EXPLANATIONS

### The purpose of the survey

is annual monitoring of data on the distributive trade network, the value of income from turnover from sale of goods and material by activity and commodity groups in retail and wholesale trade and on turnover in commission trade.

### Observation unit

is every business entity or its part (enterprise, company, business unit, entrepreneur) performing trade activity. Reporting units are thus enterprises whose main activity is trade and enterprises with other main activities. However, in both cases only data concerning trade (purchase of goods for further sale and actual sale of goods) are taken into consideration. Internal sale between wholesale and retail trade in a composite enterprise is not taken into consideration; income is only value of sale to external buyers.

### Coverage

Trade in this survey is section G of the Standard Classification of Activities (NACE Rev. 1.1), except groups Repair of personal and household goods, Maintenance and repair of motor vehicles and deductible, the class Retail sale via stalls and markets, and services performed in transport of goods.

Because the observed activity is so called 'pure activity' (it is irrelevant whether the enterprise performs it as its main or supplementary activity) the NACE 50 section (the sale of motor vehicles and retail sale of fuels) is divided between three sets of observed activities: retail trade, wholesale and commission trade. Thus the breakdown in this publication is different from that in the monthly First Releases entitled Turnover in retail trade and Turnover in distributive trade.

Data which were used as the basis for the published estimates were obtained with the TRG/L survey. Because in practice it is impossible to collect data from all business entities in the mentioned activity, we collect data from a sample of enterprises. Enterprises which are included in the survey were defined on the basis of data from the Business Register of Slovenia, final accounts for 2006, the Statistical Register of Employment and their data from the previous year. From the sampling frame of 11,736 enterprises, 3,770 enterprises were included in the survey for 2007. We used a stratified, single-stage sample, which was stratified by groups of activities and size of the enterprise defined with annual turnover and the number of employees.

It turned out that 289 enterprises (of all 3,770 enterprises in 2007) were either ineligible or inactive and 513 enterprises did not respond. The



vprašalnik ni odgovorilo. Stopnja ustreznosti je tako znašala 92,3 %, stopnja odgovora pa 85,3 %.

Ker so bile enote izbrane s slučajnim izborom, smo vsaki enoti izračunali vzorčno utež, to pa smo pomnožili še z utežjo zaradi manjkajočih odgovorov v pripadajočem stratumu. Vzorčna utež je bila izračunana kot obratna vrednost verjetnosti izbora.

Podatki, pridobljeni z raziskovanjem TRG/L, niso niti sezonsko niti prilagojeni številu delovnih dni.

#### Način zbiranja podatkov

Podatke, ki so podlaga za omenjeno raziskovanje, pridobimo z vprašalnikom TRG/L (Letni vprašalnik o trgovini). Vsaka poročevalska enota vprašalnik izpolni tudi za vse svoje morebitne poslovne enote in ga statističnemu uradu pošlje po pošti. Vir podatkov je računovodska in kadrovska evidenca podjetij, izjemoma tudi njihova ocena.

#### Natančnost ocen

Ker v raziskovanje niso vključene vse enote ciljne populacije, temveč le izbran slučajni vzorec, se pri ocenah populacijskih vrednosti pojavijo vzorčne napake. Velikost vzorčne napake je odvisna od vzorčnega načrta, velikosti vzorca in variabilnosti podatkov. Ocene so zato različno natančne. Uporabnike statističnih podatkov opozorimo na manjšo natančnost ocene tako, da takšno oceno opremimo s posebno opozorilno oznako ali pa je sploh ne objavimo.

Če je **koeficient variacije (CV)** ocene:

- 15 % ali manj ( $CV \leq 15\%$ ), je ocena dovolj natančna, zato je objavljena brez omejitev;
- V intervalu od 15 % do vključno 30 % ( $15\% < CV \leq 30\%$ ), je ocena manj natančna, zato je označena s črko **M**;
- Večji od 30 % ( $CV > 30\%$ ), je ocena za objavo premalo natančna, zato je nadomeščena s črko **N**.

#### Statistične definicije

**Trgovina na debelo** je nakupovanje blaga za nadaljnjo prodajo in nadaljnja prodaja tega blaga trgovcem, predelovalcem ali velikim porabnikom doma ali v tujini. Blago se lahko prodaja nespremenjeno ali po obdelavi, pakiranju, prepakiranju, ki je značilno za trgovino na debelo.

**Trgovina na drobno** je nakupovanje blaga ter nadaljnja prodaja tega blaga končnim porabnikom (za osebno porabo in potrebe gospodinjstev) ali drugim, ki nabavljeno blago uporabljajo za opravljanje dejavnosti pod določenimi pogoji.

**Posredništvo** (SKD 51.1) je:

- dejavnost trgovskih posrednikov in trgovcev na debelo, ki trgujejo v svojem imenu in za račun drugih,
- dejavnost tistih, ki posredujejo med prodajalci in kupci in prevzemajo trgovske posle v imenu lastnika blaga, tudi prek interneta,
- dejavnost dražbenih hiš pri prodaji na debelo.

V dejavnost posredništvo pri prodaji blaga vključujemo tudi posredništvo pri trgovini z motornimi vozili, z rezervnimi deli za motorna vozila, z motornimi kolesi in rezervnimi deli ter posredništvo pri prodaji z motornimi gorivi (prodaja na bencinskih servisih prek franšize) na drobno.

Posrednik trži tuje blago za tuj račun, npr. komisionarji, agenti, posredniki, zadruga, ki se ukvarjajo s trženjem kmetijskih izdelkov, ipd. Prihodek posrednika od prodaje je provizija.

**Vrednost prodaje (prodaja)** je prihodek in davek na dodano vrednost.

eligibility rate was 92.3% and the response rate was 85.3%.

Because units were randomly selected, for each unit its sampling weight was calculated, which was multiplied by the weight due to non-response in the individual stratum. The sampling weight was calculated as the reverse value of the probability of selection.

The results of the TRG/L survey are neither seasonally nor working-day adjusted.

#### Method of data collection

Data from enterprises are collected with the TRG/L questionnaire (annual trade questionnaire). Every reporting unit answers the questionnaire for all its establishments and sends us the data by post. The source of data is the accounting and personnel records of enterprises and only exceptionally their estimates.

#### Precision of estimates

Because the survey does not include all units of the target population but only a selected random sample, sampling errors appear in estimates. The size of the sampling error is determined by the sampling design, the sample size and the variability of data. Therefore, the precision of estimates can vary. The Statistical Office of the Republic of Slovenia draws attention to less precise estimates by flagging them with a special sign or by not publishing them at all.

If the **coefficient of variation (CV)** of the estimate is

- 15% or below ( $CV \leq 15\%$ ) the estimate is of acceptable precision and is published without limitations;
- In the interval from 15% and 30% ( $15\% < CV \leq 30\%$ ) the estimate is less precise and is flagged for caution with letter **M**;
- over 30% ( $CV > 30\%$ ) the estimate is too unprecise to be published and therefore suppressed for use by letter **N**.

#### Definitions

**Wholesale** is purchase of goods for further sale to merchants, processors or big customers at home or abroad. Goods can be sold unchanged or after processing, packing or re-packing characteristic of wholesale.

**Retail trade** is purchase of goods for further sale to final users (for personal and household use) or to others who use purchased goods for performing activity under certain conditions.

**Commission trade** (NACE Rev. 1.1 51.1) is:

- activity of commercial agents and wholesale traders trading on their own behalf and on third party account,
- activity of those who act as agents between sellers and buyers and take over trade business on behalf of the owner of goods, even via the Internet,
- activity of auction houses in wholesale.

Commission trade activities in sale of goods include also commission trade in sale of motor vehicles and spare parts for motor vehicles, sale of motorcycles and spare parts for motorcycles, and commission trade in sale of motor fuels (franchise sale at petrol stations).

The agent trades foreign goods on third party account, e.g. commission agents, agents, brokers, cooperatives trading agricultural products, etc. The agents' sales income is the commission.

**Turnover including value added tax** is in our case the whole value of sale including value added tax.



**Prihodek** od prodaje blaga in materiala – kupcem zaračunana prodaja – je skupni znesek, ki ga podjetje obračuna za prodajo blaga in materiala, ki sta bila v opazovanem obdobju prodana kupcem in za katera je bila izdana faktura. Vsebuje vse stroške in obremenitve, vezane na kupca, ne zajema pa davka na dodano vrednost, morebitne prodaje osnovnih sredstev in drugih izrednih prihodkov. Prodaja na posojilo se šteje v mesec fakturiranja.

**Davek na dodano vrednost** je znesek dajatev, ki jih ob prodaji plača kupec (izstopni davek).

**Pri neposrednem izvozu** je prikazan prihodek od prodaje blaga in materiala, ki ju je podjetje v svojem imenu in za svoj račun (brez posredovanja drugih) prodalo v tujino.

**V številu prodajaln** na koncu leta upoštevamo klasično prodajalno, samopostrežno prodajalno, blagovno hišo, diskontno trgovino, bencinsko črpalko, kiosk in lekarno. Odprtih stojnic na živilskih trgih ali ulicah, raznih skladiščnih prostorov za razkladanje ipd. ter prodajaln v tujini ne upoštevamo.

#### Obdelava podatkov

Za podjetja, ki niso bila vključena v vzorec opazovanih enot oz. od njih nismo prejeli vprašalnika, vrednosti podatkov ocenimo tako, da utežimo odgovore podjetij, ki so sodelovala v raziskovanju.

Oceno poslovanja cele populacije opazovane dejavnosti povezujemo po razredih dejavnosti, ki jo opazovana enota opravlja. Dejavnost je definirana glede na skupino blaga, s katerim podjetje pretežno posluje (ta opredelitev torej ne pomeni dejansko prodanega blaga).

Posamezni razredi dejavnosti podjetij so v tej publikaciji smiselno združeni v skupine, te pa združujemo (agregiramo) še na ravni trgovine z živili, trgovine z neživili in trgovine z motornimi vozili in gorivi.

Rezultati so prikazani po tekočih cenah; sprememba cen ni izločena.

Skupine dejavnosti (po SKD 2002) in kode, na katere se nanašajo objavljeni podatki:

#### TRGOVINA NA DROBNO:

Živila, pijače, tobak (specializirane prodajalne)	52.2	Trgovina na drobno z živili, s pijačami in tobačnimi izdelki v specializiranih prodajalnah
Nespecializirane prodajalne, pretežno z živili	52.11	Trgovina na drobno v nespecializiranih prodajalnah, pretežno z živili (tudi s tobačnimi proizvodi)
Tekstil, oblačila, usnjeni izdelki (specializirane prodajalne)	52.41+ +52.42+ +52.43	Trgovina na drobno s tekstilom, z oblačili in usnjenimi izdelki
Pohištvo, gospodinjiski aparati, gradbeni material (specializirane prodajalne)	52.44+ +52.45+ +52.46	Trgovina na drobno s pohištvom, svetili in z drugimi predmeti, s kovinskimi izdelki, z barvami, gradbenim materialom, električnimi gospodinjstvi, radijskimi in TV napravami

**Turnover without value added tax** - from sale of goods and material - sale charged to buyers - is value of goods and materials which were in the observed period sold to buyers and for which invoices (or some other accounting documents) were issued. It includes all costs and charges linked to the buyer and excludes the value added tax, eventual sale of fixed assets and other extra income. Sale for loan is registered in the month of invoicing.

**Value added tax** is a tax buyers pay at sale (output value added tax).

**Direct export** is income from goods and material which an enterprise on its own behalf and account (without external intervention) sold abroad.

**Number of stores** at the end of the quarter includes classical stores, self-service stores, department stores, discount stores, petrol stations, kiosks and pharmacies. Open stalls on market places or streets, various warehouses for unloading etc. and stores abroad are not taken into consideration.

#### Data processing

For enterprises which are not included in the sample of observed units and from which we received no reports we evaluate the value of data by weighting the available data of enterprises that participated the survey.

We combine results which present the whole population of the observed activity into groups by classes of activity which the observed unit performs. An activity is defined with regard to the group of goods with which an enterprise predominantly does business and not with regard to the actually sold goods.

Individual classes of activity are in our case logically combined into groups which we aggregate also to the level of trade with food, trade with non-food and trade with motor vehicles and fuels.

Results are shown at current prices; a change of prices is not eliminated.

The 2002 Standard Classification of Activities' groups and codes:

#### RETAIL TRADE:

Food, beverages, tobacco (specialized stores)	52.2	Retail sale of food, beverages and tobacco in specialized stores
Non-specialized stores, predominantly with food	52.11	Retail sale in non-specialized stores with food, beverages and tobacco predominating
Textile, leather products (specialized stores)	52.41+ +52.42+ +52.43	Retail sale of textiles, clothing, footwear and leather goods
Furniture, household equipment, construction material (specialized stores)	52.44+ +52.45+ +52.46	Retail sale of furniture and lighting equipment, household appliances and radio and television goods, hardware, paints and glass, construction material

Druge specializirane prodajalne, pretežno z neživili	52.3+ +52.47+ +52.50+ +52.61+ +52.63	Trgovina na drobno s farmacevtskimi, medicinskimi, kozmetičnimi in toaletnimi izdelki, s knjigami, časopisi, z revijami, s papirjem, pisarn. potrebščinami in trgovina na drobno v drugih specializiranih prodajalnah, trgovina z rabljenim blagom, trgovina na drobno zunaj prodajaln ter trgovina po pošti	Other specialized stores, predominantly with non-food	52.3+ +52.47+ +52.50+ +52.61+ +52.63	Retail sale of pharmaceutical and medical goods, cosmetics and toilette articles, books, newspapers and stationery, other retail sale in specialized stores, retail trade with second-hand goods, other non-stores retail trade, retail sale via mail - order houses
Nespecializirane prodajalne, pretežno z neživili	52.12	Trgovina na drobno v drugih nespecializiranih prodajalnah (raznvrstno blago, med katerim ne prevladujejo hrana, pijača ali tobak)	Non-specialized stores, predominantly with non-food	52.12	Other retail sale in non-specialized stores (goods of a different kind, among which food, beverages and tobacco are not predominating)
Motorna vozila	50.102+ 50.302+ 50.402	Trgovina na drobno z motornimi vozili, rezervnimi deli in dodatno opremo za motorna vozila in trgovina na drobno z motornimi kolesi, deli in opremo	Motor vehicles	50.102+ 50.302+ 50.402	Retail sale of motor vehicles, their parts and accessories, motorcycles and related parts and accessories
Motorna goriva	50.501	Trgovina na drobno z lastnimi motornimi gorivi	Fuels	50.501	Retail sale of automotive fuels
<b>TRGOVINA NA DEBELO:</b>			<b>WHOLESALE:</b>		
Živila, pijače (specializirane prodajalne)	51.31+ +51.32+ +51.33+ +51.34+ +51.36+ +51.37+ +51.38	Trgovina na debelo z živili in pijačami v specializiranih prodajalnah	Food, beverages (specialized stores)	51.31+ +51.32+ +51.33+ +51.34+ +51.36+ +51.37+ +51.38	Wholesale of food and beverages in specialized stores
Tobak (specializirane prodajalne)	51.35	Trgovina na debelo s tobačnimi izdelki v specializiranih prodajalnah	Tobacco (specialized stores)	51.35	Wholesale of tobacco in specialised stores
Nespecializirane prodajalne, pretežno z živili	51.39	Trgovina na debelo z živili in s pijačami v nespecializiranih prodajalnah	Non-specialized stores, predominantly with food	51.39	Wholesale in non-specialized stores with food and beverages predominating
Tekstil, usnjeni izdelki	51.41+ +51.42	Trgovina na debelo s tekstilom, z oblačili in usnjenimi izdelki	Textile, leather products	51.41+ +51.42	Wholesale of textile, clothing and leather goods
Farmacevtski izdelki	51.46	Trgovina na debelo s farmacevtskimi izdelki	Pharmaceutical goods	51.46	Wholesale of pharmaceutical goods
Drugi izdelki za široko porabo	51.43+ +51.44+ +51.45+ +51.47	Trgovina na debelo z el. gosp. radijskimi in TV napravami s keramiko, z laki, s čistili, kozmetiko, in z drugimi izdelki za široko porabo	Other household goods	51.43+ +51.44+ +51.45+ +51.47	Wholesale of radio and television goods, electrical household appliances, varnishes, cleaning materials, cosmetics and other household goods
Kmetijske surovine in žive živali	51.21+ +51.22+ +51.23+ +51.24	Trgovina na debelo z žiti, s semeni, krmo, s cvetjem, z rastlinami, živimi živalmi, s kožami, z usnjem	Agricultural raw materials and live animals	51.21+ +51.22+ +51.23+ +51.24	Wholesale of grain, seeds, animal feeds, flowers, plants, live animals, hides, skins and leather
Rude, kovine, kovinski proizvodi, inštalacijski material	51.52+ +51.54	Trgovina na debelo s kovinami, z rudami in s kovinskimi izdelki	Metals, metal ores and hardware	51.52+ +51.54	Wholesale of metals, metal ores and hardware

Les, gradbeni material, sanitarna oprema	51.53	Trgovina na debelo z lesom, gradbenim materialom	Wood, construction materials and sanitary equipment	51.53	Wholesale of wood, construction materials and sanitary equipment
Kemični proizvodi in drugi polizdelki	51.55+ +51.56	Trgovina na debelo s kemičnimi izdelki in z drugimi polizdelki	Chemical products and other intermediate products	51.55+ +51.56	Wholesale of chemical products and other intermediate products
Ostanki in odpadki	51.57	Trgovina na debelo z ostanki, odpadki	Waste and crap	51.57	Wholesale of waste and crap
Stroji in naprave za gradbeništvo, industrijo in kmetijstvo	51.81+ +51.82+ +51.83+ +51.86+ +51.87+ +51.88	Trgovina na debelo z obdelovalnimi stroji, z gradbenimi stroji, s stroji za tekstilno industrijo, z drugimi stroji za industrijo in trgovino in s kmet. stroji, z orodjem, z elektr. deli	Machine-tools, machinery for construction, industry and agriculture	51.81+ +51.82+ +51.83+ +51.86+ +51.87+ +51.88	Wholesale of machine-tools, construction machinery, machinery for textile industry, other machinery for use in industry and trade, and agricultural machinery, wholesale with electronic parts
Pisarniški stroji in računalniška oprema	51.84+ +51.85	Trgovina na debelo z opr. za AOP, s pisarniško opremo	Office machinery and computer equipment	51.84+ +51.85	Wholesale of office machinery and equipment, computers
Druga trgovina na debelo	51.90	Druga trgovina na debelo	Other wholesale	51.90	Other wholesale
Motorna vozila	50.101+ +50.301+ +50.401	Trgovina na debelo z motornimi vozili, z deli za motorna vozila in z mot. kolesi, deli in opremo	Motor vehicles	50.101+ +50.301+ +50.401	Wholesale of motor vehicles, motor vehicle parts and accessories, motorcycles and related parts and accessories
Trda, tekoča in plinasta goriva	51.51	Trgovina na debelo z gorivi, mazivi	Solid, liquid and gaseous fuels	51.51	Wholesale of solid, liquid and gaseous fuels
Posredništvo pri prodaji blaga	51.1	Posredništvo	Commission trade	51.1	Comission trade

Poročevalske enote ob vsakokratnem poročanju same določajo tisto svojo dejavnost po skupini blaga, ki je v prihodku opazovanega obdobja najpomembnejša. To pri analizi podatkov po dejavnostih lahko povzroči nihanja indeksov. Statistika preverja spremembe pri navedbi dejavnosti enot med posameznimi poročevalskimi obdobji.

Reporting units define their activity according to the commodity group which has the greatest influence on the turnover of the observed period. This may cause fluctuations of indices in data analysis by activity. Statistics controls all changed activities between reporting periods.

Sestavili / Prepared by: Barbara Troha Ažbe, Eva Pohar

Izdaja, založba in tisk Statistični urad Republike Slovenije, Ljubljana, Vožarski pot 12 - **Uporaba in objava podatkov dovoljena le z navedbo vira** - Odgovarja generalna direktorica mag. Irena Križman - Urednica zbirke Statistične informacije Marina Urbas - Urednica podzbirke Klavdija Marolt - Slovensko besedilo jezikovno uredila Ivanka Zobec - Angleško besedilo jezikovno uredil Boris Panič - Tehnični urednik Anton Rojc - Naklada 85 izvodov - ISSN zbirke Statistične informacije 1408-192X - ISSN podzbirke Trgovina in druge storitvene dejavnosti 1408-9327 - Informacije daje Informacijsko središče, tel.: (01) 241 51 04 - El. pošta: info.stat@gov.si - http://www.stat.si.

Edited, published and printed by the Statistical Office of the Republic of Slovenia, Ljubljana, Vožarski pot 12 - **These data can be used provided the source is acknowledged** - Director-General Irena Križman - Rapid Reports editor Marina Urbas - Subject-matter editor Klavdija Marolt - Slovene language editor Ivanka Zobec- English language editor Boris Panič - Technical editor Anton Rojc - Total print run 85 copies - ISSN of Rapid Reports 1408-192X - ISSN of subcollection Distributive trade and other service activities 1408-9327 - Information is given by the Information Centre of the Statistical Office of the Republic of Slovenia, tel.: +386 1 241 51 04 - E-mail: info.stat@gov.si - http://www.stat.si.