

Obisk delegacije Epson v Sloveniji

Sodelovanje podjetja DAX s firmo Epson iz Japonske ima že dolgoletno tradicijo, formalno je bilo vzpostavljeno leta 1993, prvi posel pa sega v daljno leto 1984. V zadnjih letih je trg malih montažnih robotov v Sloveniji resnično oživel, kar je vzbudilo posebno zanimanje vodstva Epson. V smislu še boljše podpore kupcem in poglobitve sodelovanja so DAX obiskali najvišji predstavniki podjetja: Yoneharu Fukushima, COO, Yoshifumi Yoshida, pomočnik COO, Michiya Hirasaki, glavni direktor prodaje in marketinga, Tsuyoshi Hatakayama, višji svetovalec za plan in načrtovanje, Volker Spanier, direktor Robotic Solutions Europe, Dirk Folkens, direktor prodaje Robotic Solutions. Med obiskom so si ogledali nekaj najvidnejših slovenskih strojegradiateljev in z velikim zanimanjem prisluhnili našim izkušnjam. V okviru tega obiska je nastal kratek pogovor z gospodom Fukushimo za revijo Ventil.

Darko Koritnik, DAX, d. o. o., Trbovlje

Epson delegation visit to Slovenia

The cooperation of the company DAX with the company Epson from Japan has a long tradition. Formally it was established in 1993, the first business even dating back to 1984. In the course of the last years the market of small podlagarobots in Slovenia really became alive, which aroused special interest in the management of Epson. In the sense of a better customer support and the intensification of cooperation, the company DAX was supported by a visit of the highest company representatives: Yoneharu Fukushima, COO, Yoshifumi Yoshida, Deputy COO, Michiya Hirasaki, General Manager Sales and Marketing, Tsuyoshi Hatakayama, Senior Expert Planning and Design, Volker Spanier, Head of RS Europe, and Dirk Folkens, Manager Sales RS. During their visit they took a look at some of the most prominent Slovenian machine builders and listened to our experience with great interest. In the course of this visit, a short interview was conducted with Mr. Fukushima for the magazine Ventil.

Interview with Mr Yoneharu Fukushima

Dragica NOE

Ventil: *The history of Epson is rich, which were the most important milestones? Would you please tell us more about it?*

Mr. Yoneharu Fukushima: Yes, indeed. The history of Epson is very rich and many of Epson's product developments have been major milestones in technology. If you only take a look at our core technologies: Micro-Piezo, 3LCD or QMEMS – but I think your question is more targeted towards Robotic Solutions where also in this particular field we have been the first

for a lot of unique products that differentiate us from competition. For example the first robot with Windows controller or the first cleanroom class zero robot. Looking into the near past or future then of course, we have to mention the introduction of the Epson Spider, which is a SCARA type robot but with no dead zone in the center. Just now we have released another milestone unique to the market: a vertically articulated 6 axis arm maximizing the space efficiency which can be seen for the first time in Europe at the June Automatica

fair in Munich. Not to forget the ongoing development of Epson's dual arm robot which is another important milestone for the industry and for us as a technology carrier in the Industry 4.0 environment. For reference I kindly direct you to our latest video on the Epson channel: <https://www.youtube.com/watch?v=v2MDq-f-my8>

Ventil: *Epson is a global corporation, what are your priorities and which of your strongest precedencies are over competition?*